

# FAIRFIELD ADVANTAGE

## INSIDE THIS ISSUE:

<i>IVP Adds Remote Unit</i>	2
<i>100 Yrs. for Westerman</i>	2
<i>Chamber Events</i>	3
<i>Community Events</i>	3

## Wage & Benefit Survey

Fairfield County  
Businesses

Participation Needed

Sponsored by

Fairfield 33 Development  
Alliance

go to

[www.businesscounty.com](http://www.businesscounty.com)

Deadline October 9



Fairfield County Fair  
October 11-17



## 2-1-1 COMES TO COUNTY

2-1-1 will be an easy number to remember when Fairfield County citizens need linkage to vital community services. Information and Referral Services recently received designation as the county's call center. I & R is an established social service agency that operates 24 hours a day, seven days a week to link those in need with the correct community resource. This designation required enhancement of existing services.

The benefits to the county include the ability to quickly and accurately link people to resources of vital importance. The three digit, universally recognized telephone number provide a much needed public service, potentially improving the quality of life for Fairfield County Residents. Implementation of the 211 Call Center will enable Information and Referral to provide quality service more efficiently. Human service information will be available in an easily accessible manner to all residents. In case of a disaster, Fairfield County residents can call 2-1-1 for important updates and notices regarding shelters, linkages to agencies, facts and instructions.

Potential questions to the Center might include

someone recently laid off from a job who needs help with food or a utility bill; what services are available to a single mom struggling to make ends meet; questions about social services agencies.

Throughout Ohio and the United States, 2-1-1 Call Centers have the answers. There are currently nineteen (19) Call Centers in Ohio serving thirty-eight (38) counties. Fairfield County is the most recent addition to this group of Call Centers that provide a vital service to their communities.

The kick-off and Ribbon Cutting ceremony for this Call Center, located at 108 W .Main Street, Suite C, will be held Thursday October 1 at 4:00pm. The public is invited to this event.



## ALLIANCE MEMBERS ATTEND TRADE SHOWS

Mike Pettit and Chris Strayer, members of the Fairfield 33 Development Alliance, attended the IAMC (Industrial Asset Management Council) Professional Forum in Minneapolis-St. Paul. This dynamic event afforded Pettit and Strayer the opportunity to attend seminars and workshops whose topics centered on "Corporate Real Estate's Impact on the Balance Sheet."

"The Minneapolis IAMC event enabled us to expand our networking and develop relationships with key industry decision makers and quality site selectors. Additionally, the venue provided insight in what incentives and pro-

grams other Cities and States are doing to attract and create jobs," shared Pettit, Lancaster City Economic Development Director.

Members are slated to attend *Development '09* the NAIOP Annual Meeting for Commercial Real Estate in Chicago. Opportunities will exist to showcase the Fairfield 33 Corridor to key developers involved in all areas of commercial development.

**fairfield 33 corridor**

## INNERPHASE VIDEO ADDS UNIT

IVP recently purchased a 22 foot production unit for live and remote broadcasting.

"This unit enables us to do produce more complex events, and deliver a high quality product to our customers," says owner Bob Competti. "We can use this for LIVE productions, big screen presentations, or an event can be recorded and mastered digitally for later broadcast or duplication." Up to 8 cameras can be mixed in the fully equipped mobile unit and we can do on-site duplication and more. "We had an event recently in the

Johnstown area, where someone asked us if they could get a copy of the event that we were taping for broadcast," said Operations Manager Aaron Uhl, "When they made the announcement that DVD copies could be available on-site, before we knew it - 76 copies had been delivered!"

The unit has already produced the Fairfield County Commissioners annual "State of the County", Chamber events, the Lancaster Festival, High School Football games for Lancaster and Fairfield County, as well as Time Warner Local On De-

mand in Columbus. "We are looking forward to projects down the road," said Competti, "it really enhances the work that we do, and we are all excited about that."



## WESTERMAN CELEBRATES 100 YEARS

Established in 1909, the Westerman Companies has grown as an industry leader in marketplaces such as oil and gas, UF6 transportation cylinders, marine hoist equipment and industrial storage applications, while keeping its roots firmly planted in the oil field.

Founded by Claude Westerman and Charles Heck, Westerman began as a service company to the oil and gas industry. Claude Westerman was instrumental in designing the oil and gas separator that is still in use today.

Throughout the 1960s the business expanded into surrounding states, and in the 1970s Westerman became one of the first companies to qualify for the National Board of Boiler and Pressure Vessel Inspectors' approval. With a one-hundred year reputation built on high quality fabrication, Westerman is the oldest

continuous manufacturer of oil and natural gas well head equipment in the Appalachian region, and the largest supplier east of the Mississippi.

The diversification of Westerman, Inc. provides stability in an ever-changing global economy. The manufacture of oil and gas atmospheric storage tanks, industrial pressure vessels, marine hoists, nuclear storage and transportation vessels and components, and Supervisory Control and Data Acquisition Systems for municipal or oilfield customers provides a diverse base of products that strengthens the corporate base in difficult times.

The addition of a manufacturing facility in Wooster, Ohio, and a sales and service location in Evans, Colorado, creates a sensible separation of labor and further solidifies the strength of the Westerman Companies.

Even with the growth, diversification and expansions, the company has not lost sight of its history. Headquarters for the Westerman Companies are still maintained in Bremen, Ohio, home of Claude Westerman and Charles Heck. Building on the vision of the company's founding fathers, Westerman celebrates the corporation's one-hundred year anniversary committed to the community, loyal employees and valued customers. The energy to lead...The innovation to grow...



Fairfield County  
Economic Development

Primary Business Address  
210 East Main Street  
Room 404  
Lancaster, Ohio 43130

Phone: 740.654.1509  
Fax: 740.681.4780  
E-mail: [lkauffman@co.fairfield.oh.us](mailto:lkauffman@co.fairfield.oh.us)

We're on the web

[businesscounty.com](http://businesscounty.com)

*Fast, Flexible &  
Friendly to Business*



**Baltimore Chamber**

Jean G. Farmer  
740.438.0837

**Bremen Chamber**

Connie Moyer  
740.569.9150

**Canal Winchester Chamber**

Kim Rankin  
614.837.1556

**Lancaster-Fairfield Chamber**

Travis Markwood  
740.653.8251

**Pickerington Chamber**

Helen Mayle  
614.837.1958

## CHAMBER & BUSINESS EVENTS

- October 1:** Spectrum Home Services *Ribbon Cutting*~8260 Howe Ind.Pky~4pm  
**October 1:** 2-1-1 Call Center *Ribbon Cutting*~108 W. Main Street~4pm  
**October 3:** Taste of Pickerington & Fall Fest~Olde Pickerington~11am-3pm  
**October 4:** Monger Medical Library *Ribbon Cutting*~FMC~1:30pm~687.8071  
**October 6:** Lancaster Annual Trade Show~Eagles Event Center~5pm  
**October 7:** Lancaster Chamber Café Series~11:30am~RSVP to 740.653.8257  
**October 14:** CWACC Networking Luncheon~11:30am~Potters Lodge~RSVP  
**October 15:** PACC Monthly Meeting~11:30am~Senior Center~RSVP  
**October 20:** Baltimore Chamber Retreat~5-8pm~Balt. VFW~RSVP 740.438.0837  
**October 24:** Morgan Funeral Home *Ribbon Cutting*~124 Fort St. Bremen~4pm  
**October 27:** Bremen CoC Monthly Luncheon~Noon~Historical Society~RSVP

## COMMUNITY EVENTS

- October 1:** *Turning Diversity into Dollars*~230 N.Cols.St~4:30pm~RSVP 756.7857  
**October 3:** Canal *Shred-It Day*~6360 Prentiss School Dr.~10-Noon~Lmt. 5 boxes  
**October 3:** *Last Chance Golf Outing*~Pumpkin Vine Course~10am Shotgun Start  
**October 3:** *Twig1 Ride for Cancer*~Eagles Center~10:30am~[www.twig1ride.com](http://www.twig1ride.com)  
**October 8-18:** Quilt Exhibition~161 Carter St.Bremen~10-4{Mon-Sat};1-4{Sun}  
**October 9-10:** Canal Winchester Historical Society Ghost Tour~614.837.7493  
**October 10:** *Pancake Breakfast*~8am~Max & Erma's~Call Humane Society 687.0627  
**October 17:** FMC *Purse Swap* for Breast Cancer Awareness~7-8:30pm~689.6636  
**October 23-25:** *Harvest Thyme Shop Hop*~Lithopolis~10-5pm~614.837.1929  
**October 25:** *Giesy Tavern Party* ~Georgian Museum~1:30pm~RSVP to 654.9923  
**October 25:** LCC presents Rudolph Budginas,Pianist~OUL~3pm~654.1003  
**October 31:** *Pumpkin Hike*~Alley Park~6:30-8:30pm~740.687.6651