

Some of the highlights

County GIS Takes First Place	2
County Trade Show Draws Many	2
Farm to School	3
The Future of Manufacturing	3
\$400K Housing Grant Award	5
New Health Dept. Location	5
Nominate a Red Cross Hero	5
Business Opportunities	7
Mark Your Calendar For...	8



Election Day
November 4

Goodbye long days,
Hello long nights!
Set your clocks back
November 2!



WELDING CAREERS ON THE RISE

As manufacturing rebounds in Ohio and across the United States, the demand for skilled workers increases. According to statistics provided by the National Association of Manufacturers:

“Manufacturers in Ohio account for more than 17 percent of the total output in the state, employing 12.6 percent of the workforce. Total output from manufacturing was \$87.2 billion in 2012. In addition, manufacturing compensation is more than \$28,000 higher than other non-farm employers in the state.”

Along with machinists, welders are needed to keep the momentum going in many of our manufacturing plants. Per the ohiojobs.com website, maintained by the Ohio Board of Regents, Ohio Dept. of Job and Family Services, and the Governor’s Office of Workforces Transformation, **welding is considered a growth vocation.** The website lists the average annual salary for welders in Ohio as \$36,720; with the top 10 % earning \$57,120.



Eastland Fairfield Career & Technical Schools currently offers three options to interested students to help address this workforce need. The school offers a two year high school program for juniors and seniors from sixteen different high schools, including all districts located in Fairfield County, except Lancaster City Schools, which has its own career and technical programming.

Adults may also take welding classes at the Career Center, in pursuit of certifications in MIG, TIG, ARC, and Oxy Acetylene welding. These adult classes can be taken as modules, or combined, all four certification preparation takes 9 month. Financial aid in the form of Pell grants and student loans are available to those who enroll in the full time 9 month option.

The third and newest offering is the senior option. Starting in October 2014, high school seniors who are not currently enrolled at Eastland Fairfield may enroll in a short term after school program that will

meet for a total of nine weeks. This pilot class is being offered at no costs to the student or parent. Successful completers will sit for the MIG certification, preparing them to apply for a position with local manufacturers. The program was promoted heavily to all sixteen schools and currently the roster is full. The District will evaluate the program and possibly offer this again next year.

For additional information about welding, or any other programs at Eastland Fairfield Career & Technical Schools, please contact Kelly Fuller, Business Partnership Coordinator, at 614-836-4530 x1522.

Welding opportunities exist in the field, in the shop and under the sea.



COUNTY GIS WINS A FIRST PLACE

At the 2014 Ohio GIS Conference, The Fairfield County GIS Department submitted the Fairfield County Plat Directory into the Map Gallery Competition and received the First Place Award in the Small Format category. The creation of the plat directory was a collaborative effort between the Fairfield County Soil and Water Conservation District and the GIS Department.

One of the most important enhancements from prior versions is the ability to keep the plat directory up to date once it was created. This makes it easier to export out a new file which can be sent to the printer in very little time, a process that in the past could take months.

Another advantage is the multiple ways the directory can be viewed, for the first

time, a PDF version of the directory is also able to be created. Several other enhancements include transitioning from black and white to color, additional informational pieces being illustrated such as points of interest and public hunting and fishing areas highlighted. Locations of subdivisions are outlined throughout the County, and the index is more accurate and complete.

Additional informational elements were added including Census information and a new Countywide Watershed Map on the back cover. The data creation and organization by both GIS and Soil and Water staff lasted for approximately 9 months and was finished in March of 2012.

Over the years, the Plat Directory has always been very popular with residents of Fairfield County. Copies of the 2012 Fair-

field County Plat Directory can be purchased at the Fairfield County Soil and Water Conservation District offices located at 831 College Ave., Suite B, Lancaster, Ohio.



CHAMBER TRADE SHOW DRAWS MANY

Hundreds of business professionals and members of the public attended the Lancaster Fairfield County Chamber of Commerce's October Trade Show, recently held at the Eagles in Lancaster.

About 80 area businesses participated in the show, sharing information about their services.

The event is one of two trade shows the Chamber hosts every year as a way to showcase its members.



COUNTY AWARDED \$400K FOR HOUSING

Fairfield County has been awarded a Community Housing Improvement Program grant. The Community Housing Improvement Program assists low and moderate income homeowners residing in the county outside of the city limits of Lancaster.

It is an award from the Ohio Development Services Agency, Office of Community Development, for the program period of September 2014 through December 2016. The grant award is \$400,000 over a two year period.

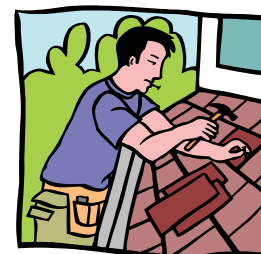
CHIP is designed to assist income-

qualifying homeowners with home repairs and rehabilitation that help ensure the health and safety of occupants and preserve the area's affordable housing. A homeownership component offers down payment assistance combined with rehabilitation.

Commissioner Mike Kiger, Board of Commissioners President, stated, "It is great to hear of the grant award which will help many low and moderate income homeowners in Fairfield County."

Lancaster-Fairfield Community Action Agency (LFCAA), a non-profit organization that

assists low- to moderate income households through a broad range of programs, administers the program on behalf of Fairfield County. For further information about the grant, contact LFCAA at 740-653-4146.



FARM TO SCHOOL: CREATES NEW OPPORTUNITIES FOR FARMERS

This October, just like every other month during the school year, school menus will feature an array of products from local and regional farmers, ranchers, and fishermen. Kids of all ages will dig up lessons in school gardens, visit farms, harvest pumpkins, and don hair nets for tours of processing facilities. Science teachers – and English, math, and social studies instructors, too – will use food and agriculture as a tool in their classrooms, so that lessons about the importance of healthy eating permeate the school learning environment.

An investment in the health of America's students through Farm to School is also an investment in the farmers and ranchers who grow the food and an

investment in the health of local economies. In school year 2011-2012, schools purchased \$386 million in local food from farmers, ranchers, fishermen, and food processors and manufacturers. And an impressive 56 percent of school districts report that they will buy even more local foods in future school years. Farm to school programs exist in every state in the country.

Strengthening local food systems is one of the four pillars of USDA's commitment to rural economic development, and Farm to School programs can play an important role. To support the expansion of Farm to School programs into more schools and expand opportunity for farmers and ranch-

ers, USDA offers [grants, training, and technical assistance](#). Since the start of our Farm to School Grant Program in fiscal year 2013, for example, USDA has awarded grants to 139 projects spanning 46 states and the District of Columbia, serving more than 16,200 schools and 4.55 million students, nearly 43% of whom live in rural communities.

You can learn more about USDA's investments at www.usda.gov/results. At USDA we're transforming school food and creating a healthier next generation. We're happy to celebrate in October, but we're going to be cheering for schools with farm to school programs all year long.

THE FUTURE OF MANUFACTURING IS TECHNOLOGY



"I will have a combo" is a statement you will hear in a fast food restaurant. "We have a combo" is a situation currently happening with certain manufacturing jobs. Of course,

the manufacturing combo has nothing to do with a sandwich, fries, and a drink. For manufacturers, the current employment combination is a major concern. For a young person with ability and initiative, this situation is an open door to a solid career.

Please allow me to cover a bit of history to explain this present-day employment condition. It actually begins in 1945, when World War II ended. Survival had been a primary goal during this terrible global conflict. After several years of very tough conditions where many things were on hold, we welcomed home our soldiers. Many families were started in the late 1940's and into the 1950's, producing the Baby Boom, a large wave of U.S. population. Back to today, some-

one born in 1949 is now 65 years of age, and either recently retired or ready to retire soon.

The next piece of this puzzle is more recent history. In about the year 2000, many U.S. manufacturers saw an opportunity to cut labor, healthcare, and other costs by moving their production operations overseas, primarily to Asia. For the first time, the internet and other technology (such as web cams) allowed managers to monitor production from the other side of the planet. Production costs definitely were reduced, but many traditional U.S. manufacturing jobs were lost.

About eight years later, the Great Recession hit and even more companies closed their U.S. operations and began producing overseas. Although quite untrue, many people, including some in the media, stated "nothing is made in the USA anymore." This errant statement seemed to be confirmed by looking at the "Made in China" sticker on the bottom of many small items. Making the situation worse, many families suffered greatly from plant closings and encouraged their children to avoid a career in manufacturing. As the belief grew that the U.S. was losing most or all manufactur-

ing, many high schools reduced or eliminated their vocational education programs, as they were also experiencing a money crunch during the recession.

However, the tide turned a couple of years ago. Off-shoring became less frequent and on-shoring (or re-shoring) began happening more often. Some of the reasons for returning manufacturing to the USA were long shipping times, product quality concerns, language difficulties, and more. So are ALL of the old manufacturing jobs coming back to the States? High-paying manufacturing jobs are available, but this industry will not be like the old days, not at all.

[Read More](#)

This most current blog, written by OUL Interim Community and Corporate Learning Director Ron Cullums, is part of an ongoing series of articles for the Business Community.

NEW PICKERINGTON CHAMBER PRESIDENT



Theresa Byers, President of the Pickerington Area Chamber of Commerce, stumbled upon a new passion as a Chamber Professional in 2006. Over the last 8 years, Theresa has helped

Chamber members get connected in their community and gain knowledge through professional development programs as well as helping members save money.

In her previous role, Theresa was the Director of Events & Programs for the Union County Chamber in Monroe North Carolina and began her Chamber career at the Greater Akron Chamber (Akron, Ohio) as the Membership Services Manager. With over eighteen (18) years of business experience in a variety of roles, Theresa has

brought consistent execution to the Chamber's business plan.

Theresa has been very active as a volunteer as well; helping with the planning and execution of the Union County Farmer's Market re-launch event; Board Member of the Safe Kids of Union County; being a part of the event planning committee for the National Kidney Foundation's Kidney Walk; a member of the Torchbearers College Committee; member of Young Professionals of Akron; and previous Committee Chair for her son's cub scout pack. She has also volunteered for the United Way's Day of Caring and has helped out at local food banks.

As a new resident of the City of Pickerington, Theresa plans to participate in similar activities in the community and looks forward to helping the Pickerington Area Chamber of Commerce grow.

Theresa and her husband Jon, of 16 years, along with their son Nicholas (12) look forward to their new adventure in Pickerington Ohio.



LANCASTER FESTIVAL INTERIM DIRECTOR



The Lancaster Festival has announced David Gallimore as the interim Executive Director as they search for a permanent replacement for Lou Ross.

Ross announced his resignation effective

October 25, 2014 and has been the Festi-

val's director since 2003.

"I'll carry on the good work that Lou Ross has done here to help the Festival prepare for the next permanent director," Gallimore said. Gallimore has been an advocate and leader in the Lancaster community for many years including most recently as the interim economic director for Fairfield County.

The Lancaster Festival Search Committee has begun the search for next director and

posted the Executive Director job on its website. Interested candidates can find more information on the job posting [here](#).



DDL NAMES INTERIM DIRECTOR

Destination Downtown Lancaster and the Special Improvement District announce the hiring of David Scheffler as the Interim Executive Director of the organizations.



years, served on numerous committees and was awarded Volunteer of the Year" two different years. He currently chairs the Placemaking Committee, organizes the Downtown public art project and Downtown Clean-Up Day.

Scheffler will help keep the momentum of Downtown going as the Board looks to hire a permanent Executive Director to replace former director, Kate Ervin.

Scheffler has been involved with the organizations for numerous years. He was the Chairman of the Destination Downtown Lancaster Board of Directors for three



HEALTH DEPARTMENT NEW LOCATION



Aunie Cordle (JFS Director) and Larry Hanna (Health Department Administrator)

[The Fairfield County Health Department](#) kicked off their relocation with a ribbon cutting ceremony.

Around 20 guests, as well as staff

stopped in for the opening. The health department is committed to helping you stay healthy and have many health resources and information on seasonal flu, children's immunizations, among other important topics.

The health departments operations team consists of Larry Hanna, Administrator, Steve Deeter, Environmental Director, Gwen Shafer, Nursing Director, and Dr. Mark Aebi, Health Commissioner.

They are now located at 1550 Sheridan Drive, Suite 100 in Lancaster and can be reached at 740-652-2800 during the hours of 8:00am to 4:00pm.

Stop by to check out the new facility and all their health offerings.



MY Y IS NOW EVERY Y IN OHIO



The Y movement is for youth development, healthy living and social responsibility.

We want to encourage members to utilize the Y as often as they can. Sometimes, it's more convenient for members to utilize a Y in a different location when traveling, near a workplace or in another region.

Now, full facility/full privilege YMCA members have the flexibility to use other Y facilities throughout Ohio, AT NO EXTRA CHARGE.

Simply put, if you are a member of a YMCA, you now have access to over 170 facilities. You just present your active YMCA membership card and photo ID at any participating Ohio YMCA and enjoy free access.

The Robert K Fox Family Y is a participant in this program.

Program discounts do not apply. Participating YMCAs reserve the right to restrict facility or program access.



12TH ANNUAL HEROES BREAKFAST



American Red Cross
of Fairfield & Hocking Counties

Every day ordinary people make extraordinary contributions by putting their needs aside to help others in our community.

The 12th Annual Heroes Breakfast will highlight the values of courage, initiative, compassion, personal responsibility, and humanity which underlie heroic actions which save lives and/or demonstrate an unusual degree of unselfish character.

Money raised from the event will support

services that are offered free of charge by the American Red Cross of Fairfield County.

The Fairfield/Hocking County Chapter of the American Red Cross will be honoring our heroes on February 12, 2015. Categories include: Workplace, Youth, Senior, Healthcare, Public Safety, Education, and Community.

If you would like to submit a nomination for someone to be recognized as a Hero forms are available at the chapter office. The deadline to nominate is December 3, 2014.

Nominate your Red Cross Hero by December 3, 2014

SAVE THE VICTORIA OPERA HOUSE

[The Victoria Opera House](#) in Baltimore has been vacant for about 22 years, except for the village offices in the basement. In about 10 years, it will be a bustling arts center featuring movies, musical performances and more if the Baltimore Downtown Restoration Committee has its way.

The committee has plans to open it to the public as a community center for at least some activities in about a year.

Committee chairwoman, Judith Cosgray, says, "We don't want to lose face with the community by promising a lot of things at once. We took over the building four years ago, and it's been a steady climb since. A \$30,000 state grant through the Fairfield

Heritage Association will go toward the renovations. There has been no dollar figure on what a full renovation may cost because such costs have a tendency to change."

The Victoria, built in 1905, is the last standing opera house in Fairfield County.

For more information on how they are raising money and future plans click [here!](#)



OUL ARTS AND CULTURAL EVENTS WEBSITE

A new website showcases the many arts and cultural events happening at Ohio University Lancaster. The website is located at www.ohio.edu/lancaster/events.

"We decided to develop this website to help students, faculty, staff and community members find information about all of the wonderful events we have here on campus each semester," said OUL Communications and Marketing Manager Cheri Russo.

The site is broken down into four categories: The Visual Arts, The Performing Arts, Speakers and Presentations, and Seminars and Conferences.

Users can find information about events including exhibits in the Raymond S. Wilkes Gallery for the Visual Arts, OUL Theatre performances, and speakers on campus for special engagements.

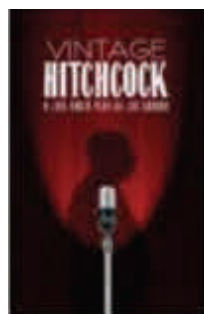
Website users will also be able to find information about athletic events and all of the other activities on campus throughout the semester.

"The Ohio University Lancaster Campus enjoys a rich history in the arts," said Lancaster Campus Dean Dr. Jim Smith. "There are many wonderful events on campus for community members and students to enjoy."

This website will help keep those interested, on and off campus, informed about the happenings at OUL."



VINTAGE HITCHCOCK: A LIVE RADIO PLAY



Spies, murder, love and other trademarks of Alfred Hitchcock come to life in the style of a 1940's radio broadcast of the master of suspense's earlier films.

This staged reading of *Vintage Hitchcock: A Live Radio Play* is a triple feature, complete with vintage com-

mercials, that recreates a daring train chase, a serial killer's ominous presence, and a devastating explosion through the magic of live sound effects and musical underscoring.

It's suspense... it's romance...it hauntingly amusing...it's Hitchcock!

Fairfield County District Library
219 N. Broad Street
Third Floor

Show Dates & Times:
Friday, Nov. 7 at 7:00 p.m.
Saturday, Nov. 8 at 7:00 p.m.
Sunday, Nov.9 at 2:00 p.m.

SBA WEBINARS AND ONLINE COURSES

The Small Business Administration Columbus District Office will present a FREE webinar for small business owners and entrepreneurs through ATT Connect. This webinar will provide information about financing options for your business; SBA loans, programs and services; how to apply for a loan; and, what to include in your business plan.

The webinar should last about 40 minutes with a Q&A at the end. ATT Connect is a call-in and web site login conferencing system which provides an audio presentation over the phone and a video presentation over the internet.

All that is needed to participate is a computer with internet access and a phone to call a toll-free number. This webinar will be offered in 2014 on the following dates and times:

The Webinar is FREE, but registration is required so that you may receive instructions and the access code needed to participate.

You may register by contacting Robin Wotring at (614)469-6860 x282 or robin.wotring@sba.gov. Please indicate which webinar session you wish to attend.

Dates & Times

November 4	2pm
December 4	11am

COMPETITIVE ADVANTAGE



What sets you apart from your competition? Learn how to get a competitive advantage with this course. Learn how to brand, study your competition, identify customers and their preferences, create pricing strategies and much more.

Leverage the uniqueness of your business to create a real competitive advantage.

Learn more about this course and how it can help your business [here!](#)

SMALL BUSINESS EMPLOYEE RECRUITMENT AND RETENTION



The talent and expertise of your employees is one of your businesses' greatest assets. This course reveals recruiting and retaining strategies to help you locate, recruit, and retain talented employees.

Established business owners know that great employees add value to your business. Whether you are hiring recent graduates or seasoned professionals, having great employees can be a game changer for your business. [Take the course!](#)

BUSINESS SIZE STANDARD AND AFFILIATION

If you're trying to determine if your business or an affiliate is a "small" business to participate in one or more of SBA's programs, then our new online training course Small Business Primer:

Understanding Small Business Size Standards and Affiliation may be for you! Click [here](#) for more information!

ROUNDTABLE FOR WOMEN

As the number of older women in or seeking to re-enter the workforce increases, the Women's Bureau is looking at the unique issues facing them. The WB's Dallas office, in collaboration with the Women's Center of Tarrant County, convened the latest in a series of roundtables on the issue.

Organizations on aging, women's advocates, academics and local workforce representatives came together to discuss the needs this population faces on a local level. Read the [fact sheet](#) on Older Women and Work!

BROWNFIELD GUIDELINES & OUTREACH WEBINARS

- ◆ Kansas State University's Technical Assistance to Brownfields program will provide one grant proposal writing strategies webinar on November 4, 2014 at 3pm (EST). Join the webinar [here](#) or via conference call: 1-866-299-3188/ access code: 202-566-1817
- ◆ EPA will provide one guideline outreach Assessment and Cleanup Grant Guidelines webinar on November 5, 2014 at 2pm (EST). Join the webinar [here](#) or via conference call: 1-866-299-3188/ access code: 202-566-1817



The Wagnalls Memorial Presents:

Roald Dahl's Willy Wonka!
 Show Dates:
November: 7, 8 & 9 * 14, 15 & 16 * 21, 22 & 23
 Friday's and Saturday's shows begin at 7:00pm
 Sunday's shows starting at 2:00pm
[More!](#)

*It's A Wonderful Life:
 A Live Radio Play*

*By Joe Landry
 Original music composed by
 Kevin Connors*



**It's A Wonderful Life:
 A Live Radio Play**
 A Play with Music
 (ENCORE PERFORMANCES)
 By Joe Landry, Music by Kevin Connors

December 3 - 6, 2014 7:30 PM
 December 7, 2014 2:00 PM
 Tickets \$10 & \$12,
 \$5 OPENING NIGHT



2014 Chamber Tailgate Auction

November 5, 2014
 6-8:30 P.M.

*indoor event

Saint John XXIII Parish
 5170 Winchester Southern Rd.
 Lithopolis, OH 43136

BREMEN AREA CHAMBER OF COMMERCE
ANNUAL BANQUET
 Nov. 11, 2014

Bremen Area Historical Society
 Dinner Served 6pm - cost \$12

State of the Village & Rushcreek Township Address

To make reservations call 569-9150 or email: bremencoc@gmail.com




DESTINATION DOWNTOWN LANCASTER PRESENTS
 WEDNESDAY, NOVEMBER 5, 2014


DOWNTOWN LANCASTER RESTAURANTS
**FLAVORS
 of Fall**
 PROGRESSIVE DINNER

YOU PICK THE TIME: 5:30PM | 6:15PM | 7:00PM
 YOU PICK THE TOUR

Join the restaurants of downtown Lancaster for a progressive dinner as they showcase the "Flavors of Fall". A guided walking tour will take you to your dining destinations where you will enjoy one course of your dinner and experience the quality of restaurants in downtown Lancaster. Find all of the information [here!](#)



The Camp Angel Project ensures that a child will never miss out on the life-changing experiences of camp because of financial concerns. Your donations to the project are held collectively and exclusively for summer camp scholarships, and summer camp operations. Combined with the efforts received from the Five Dollar Difference Program reserved for camp operational needs, the goal is to never turn away a child because of cost, and operate programs with all materials and staffing needed. Find more information [here!](#)



Economic Development **411**
 COLUMBUS REGION

ED411 is an annual-half day economic development training summit designed to help appointed officials and business leaders in the Columbus Region gain a better understanding of economic development. You can find more information [here!](#)

The training summit will be held Monday, December 5, 2014 at 8:00 a.m. and is located in the Ohio Union at Ohio State University.

**Pickerington High School Annual Antique
 Craft Show**

Date: November 1
Time: 9 a.m. to 3 p.m.
Location: PHS Central ~ 300 Opportunity Way.
**Admissions Fee: \$4 for adults ~ \$2 for senior citizens
 and children under 12.**

Admission and all food vendor fees will be split between Pickerington's two local high schools. These funds support academic programs and activities such as after-prom programs and student and teacher recognitions. For more information on this event [click here!](#)

RLF LOANS FOR SMALL BUSINESSES

HISTORY

The Fairfield County Revolving Loan Fund (RLF) was created in 1992, using grants from two separate agencies – the United States Economic Development Administration (EDA) and the Ohio Department of Development (ODOD), Office of Housing and Community Partnerships, through its Community Development Block Grant (CDBG) Program. Matching funds were contributed by the City of Lancaster and Fairfield County.

The purpose of the Revolving Loan Fund is to assist new or existing small businesses achieve their goals and create jobs in Fairfield County.

Typical loans range from \$10,000 to \$100,000 with a fixed rate that is generally 2 points below prime at the time of application. Terms vary according to collateral and may be up to 20 years.

The EDA Revolving Loan Fund may be used throughout Fairfield County, while the CDBG Revolving Loan Fund cannot be used within the City of Lancaster or City of Canal Winchester.

ELIGIBLE PROJECTS

Loans may be made to private, for-profit businesses located in Fairfield County. Applicants may be in the manufacturing, agribusiness, wholesale, service and/or retail sectors and must have fewer than 200 employees. All taxes must be current and an Equal Opportunity Employment policy must be in place and followed.

Loan applications may need to be prioritized. Criteria may include the enterprise's ownership, (women or minorities), number of jobs created, industry, and/or reinvestment in an existing facility.

Funds received from the Revolving Loan Fund may be used to purchase land or an existing building, machinery and equipment, furniture and fixtures, inventory, and a limited amount of working capital. Funds cannot be used to restructure existing debt.

An application must be processed and approved before a project can begin.

HOW TO APPLY

Speak with a private lender first. The Revolving Loan Fund can only lend money in conjunction with a lending institution. RLF participation is determined by the lenders willingness to participate in the project.

The application package requires the same information as your bank, including tax returns, a business plan for start-ups, financial reports and projections for existing, expanding businesses, a personal financial statement, and a signed application detailing the project and requested use of funds.

The RLF process from application to loan approval and disbursement of funds can take from 6 weeks to 4 months, depending upon the project and fund requirements.

The application is presented to the Loan Review Committee. This committee discusses the application and reviews the strength of the borrower and viability of the proposed project. Plan ahead, ask your commercial lender if the RLF can be a participant in your

LOAN FUND BALANCES

As of October 24, 2014

EDA	\$ 502,762.53
CDBG	\$ 165,490.34

Scheduled Loan Review Committee (LRC) Meetings

November 17, 2014
December 15, 2014

Loan applications should be received in the Fairfield County Economic Development office at least one week prior to a scheduled LRC meeting
If possible.

740.652.7160

ARE YOU READY TO START A BUSINESS ?

Many people dream of having their own business. To see if starting a business is right for you, ask yourself some important questions.

The questions at the right will help you identify your readiness to start a business. [Click Here](#) for a Free Readiness Assessment.

When you ARE ready, call Fairfield County Economic Develop-

- ◇ Am I prepared to spend the time, money & resources needed to get started?
- ◇ What kind of business do I want?
- ◇ What products/services will my business provide?
- ◇ Why am I starting a business?
- ◇ How much money do I need to get my business set up?
- ◇ Who are my customers and who is my competition?
- ◇ Will I need to get a loan?
- ◇ Do I have professional people to help me ** a banker, a lawyer, an accountant?
- ◇ What will be the legal structure of the company?
- ◇ How long can I finance the company until I start making a profit?

**Fairfield County
Economic
Development**

210 East Main Street
Rooms 404 & 407
Lancaster, OH 43130

Phone: 740.652.7160
Bob Clark/Director
rdclark@co.fairfield.oh.us
Linda Kauffman/Assistant
lkauffman@co.fairfield.oh.us



Make Fairfield County
Your Advantage!



CHAMBER & BUSINESS EVENTS

RECURRING CHAMBER NETWORKING LUNCHEONS
*RSVP's Needed [Visit Chamber website or call]
Location and time may vary with a Special Event*

Lancaster/Fairfield : First Wednesday at 11:30am at 230 North Columbus Street
Baltimore : Second Tuesday at 6:00pm at Baltimore VFW Post 3761
Canal Winchester : Second Wednesday at 11:30am at 22 Trine Street [Senior Center]
Pickerington: Third Thursday at 11:30 at 150 Hereford Drive [Senior Center]
Bremen: Fourth Tuesday at Noon at 161 Carter Street [Bremen Historical Society]

- Nov 4:** Interviewing Workshop for Employers ~ 8am-9am ~ [More](#)
- Nov 5:** Legislative Update ~ The Lodge in Lancaster ~ 11:30am~ RSVP 740.653.8251
- Nov 5:** Canal Chamber Annual Silent & Live Tailgate Auction ~ 6:00pm [Details](#)
- Nov 6:** Workplace Ergonomics ~ The Eagles ~ 8am ~ [More](#)
- Nov 7:** Pickerington Chamber WLC Meeting ~ 8am-9am ~ [Details](#)
- Nov 11:** Bremen Annual Chamber Banquet ~ 6pm-7:30pm ~ RSVP 740.569.9150
- Nov 21:** Canal Winchester WOW Networking Coffee ~ 8:30am-9:30am ~ [More](#)

COMMUNITY CALENDAR

- Nov 1-Dec 31:** [Motorcycle Hall of Fame](#) ~ Two Wheels + Motor Exhibit ~ 9am-5pm
- Nov 1:** [Freedom's Never Free](#) 2014 ~ Fairfield County Fairgrounds ~ 1pm-6pm
- Nov 1:** Pickerington High School [Antique & Craft Show](#) ~ 9am-3pm ~ 614.507.4313
- Nov 1:** Park Alley Event ~ Classical Music, Art & Wine Tasting ~ 4pm-8pm ~ [More](#)
- Nov 7:** Chili Cook Off ~ Reflections Retirement Community ~ [Details Here](#)
- Nov 8:** Veterans Ceremony ~ Canal Winchester ~ 10am ~ [Details](#)
- Nov 8:** Bremen's Historical Figures Tour ~ 740.569.9150
- Nov 9:** [Lancaster Community Chorus](#) Concert ~ *A Patriotic Salute to Veterans* ~ 3pm
- Nov 11:** Veterans Day Parade ~ Fairgrounds to Veterans Park ~ 10am
- Nov 22:** Lancaster-Fairfield Holiday Parade ~ Fairfield County Fairgrounds ~ 10am
- Nov 29:** Small Business Saturday ~ Unique Holiday Gifts ~ Business Hours Vary
- Nov 30:** [Lancaster Chorale](#) Performance ~ *A Chorale Christmas* ~ 4pm

Chamber Contacts
Click on a Chamber

Baltimore (BACC)
Judith Cosgray
740.438.0837

Bremen
Mike Hermick
740.569.9150

Canal Winchester (CWACC)
Kevin Douglas
614.837.1556

Lancaster-Fairfield
Travis Markwood
740.653.8251

Pickerington (PACC)
Theresa Byers
614.837.1958