



The advantage is yours!

INSIDE THIS ISSUE:

Workforce Vouchers	2
FMC \$35Million Renovation	3
Rutherford House	3
Major County Employers	4
SBA Online Tool	4
Workforce Transformation	5
Book Signing December 29	5
Local News	6
RLF Client Closes Loan	7
Calendar of Events	8

Chamber Annual Dinners

Baltimore Area Chamber
"Countdown to Mardi Gras"
January 12, 2013
6-10pm
Baltimore VFW

Lancaster-Fairfield
"Travel With Your Chamber"
January 26, 2013
Trade Show 5-7pm
Dinner 7-9pm
Lancaster High School



RING OUT THE OLD RING IN THE NEW



Friends, family and elected officials packed the Commissioners Hearing Room to bid farewell to longtime commissioner Judy Shupe. Shupe completed 20 years in office, having successfully campaigned in five elections against a total of 17 opponents. She was favored

with many proclamations from local and state-wide officials. She will be honored with a roadway at the Liberty Center named in her honor. Look for the *Shupe Loop* when next you visit the BMV or Board of Elections. Shupe was also presented with an oil portrait of her home.



Dave Fey of the Fairfield County Historical Parks presented a parks t-shirt to Shupe as his newest park volunteer.

Newly elected Commissioner Dave Levacy, owner of Buckeye Lake Marina, will fill the seat vacated by Shupe. Levacy hopes to promote economic development within Fairfield County by fostering cooperative partnerships with local, regional and state entities. Levacy adds "



I look forward to the challenge that this position offers me."

Bob Clark was named Fairfield County Economic Development Director. Clark was the District Director for US Congressman Steve Austria, and also worked for former Congressmen Dave Hobson and Clarence Miller. He will begin his duties in January. Clark's goals include " focusing on the existing businesses and helping them grow, along with attracting new companies." He is also ready to work with other local economic development directors and the Fairfield 33 Development Alliance.

Effective January 1, 2013, Carri Brown has been promoted to Executive Director to the Board of County Commissioners. In her new role, Carri will lead the administration of multiple County government functions in accordance with policies of the Board of County Commissioners. She will provide leadership with collaborative project development and work with department heads to define operating goals and objectives.



Dennis Keller, senior construction administrator for Moody Nolan Inc. Construction, and former Baltimore mayor has been appointed as Facilities Director for the county.

UTILITIES DEPARTMENT MOVE

Effective January 1, 2013, the Fairfield County Utilities Offices, formerly located at 210 East Main Street and 11050 Tussing Road, will move to their new location at 6670 Lockville Road in Carroll, Ohio. Checks and payment coupons can be mailed to this address and the facility will also have a 24 hour drop box. Check or money orders will be the only method of payment at the Lockville Road location.

Other payment locations for county utility bills include the Fairfield National Bank (located in Kroger's) at 1045 Hill Road in Pickerington and the FNB location in the Meijer's store at 2900 Columbus-Lancaster in Lancaster.

For more information go to www.fairfieldcountyutilites.com

STATE PROGRAM TO HELP LENDERS

The Ohio Development Services Agency (formerly the Ohio Department of Development) is working to promote its State Small Business Credit Initiative (SSBCI) programs. The SSBCI programs provide funding sources that assist lenders in making loans. The programs include:

The **Collateral Enhancement Program** (CEP) provides lending institutions with cash collateral deposits to use as pledged collateral to support loans made to eligible small businesses. The CEP will open an account with a lender that equals up to 30 percent of the loan amount (up to 50 percent for minority-owned businesses or a business located in an economically distressed area) for loans where there is a collateral shortfall.

For example, if a business is interested

in refinancing commercial real estate for \$100,000 but the appraised value of the property is only \$75,000, the bank typically will not finance more than \$75,000. However, when the CEP deposits \$25,000 in a money market account as pledged collateral for the loan, it provides the bank with the additional collateral needed to approve the loan request. The maximum loan amount for CEP is \$5 million. The maximum CEP cash collateral deposit amount is \$500,000 for fixed asset financing and \$250,000 for lines of credit. The CEP has approximately \$30 million available to pledge as collateral for small business loans.

The **Ohio Capital Access Program** (OCAP) encourages financial institutions to make loans to for-profit or nonprofit small businesses that have difficulty obtaining business loans through conventional underwrit-

ing standards. The OCAP supports bank lending by establishing a loan "guarantee" reserve pool at a participating lending institution. The reserve pool is available to the lender to recover losses on any loan they have enrolled in the program. The state, the lender, and the borrower each pay a small contribution fee into the pool. The OCAP helps businesses that need operating capital and/or need to purchase or refinance fixed assets. The maximum loan amounts for the OCAP are \$350,000 for fixed assets and \$250,000 for operating capital.

To learn more and apply for State Small Business Credit Initiative program funding visit ssbci.development.ohio.gov or call the Ohio Development Services Agency's Office of Business Assistance at 1-800-848-1300 ext.5700 or (614) 466-5700.

OHIO INCUMBENT WORKFORCE TRAINING VOUCHER PROGRAM

The employer-driven program is designed to provide direct financial assistance to train workers and improve the economic competitiveness of Ohio's employers. The voucher program is designed to offset a portion of the employer's costs to upgrade the skills of its incumbent workforce and will provide reimbursement to eligible employers for specific training costs accrued during training. The program's funding will be used in conjunction with private contribution to fund skill-upgrade training. Eligible employers must demonstrate that by receiving funding assistance through the Voucher Program that their business will not only obtain a skilled workforce but will improve their company processes and competitiveness.

To learn more about the Ohio Incumbent Workforce Training Voucher Program, including program guidelines and instructions, visit http://www.development.ohio.gov/bs/bs_wtvp.htm.

Please note that the application instructions are very comprehensive in order to

assist you with completing the application. You will want to be familiar with this document prior to beginning an application and should refer to them during the application process.

The online application will be available January 7, 2013 beginning at 10:00 a.m. at <https://development.ohio.gov/IncumbentWorkforce/>.

Please note that the program is first come, first served. The caps on the program funding will be \$500,000 per eligible company and/or \$4,000 per eligible employee, with a reimbursement rate of up to 50%; all training must begin and be completed between February 4, 2013 and June 30, 2013.

The launch date of the program is January 7, 2013, providing a five month window for training for this program year. All training must begin and be completed between **February 4, 2013 and June 30, 2013.**

Only one application per employer will be accepted per program year. If an employer

has multiple sites, those sites must work together to submit the one application.

The company's NAICS code (<http://www.naics.com/search.htm>) will determine eligibility as to the ten targeted industries.

A corporate headquarter is defined as the entity at the top of a corporation that takes full responsibility for the overall success of the corporation and ensures Corporate Governance. A corporate headquarters is considered a business' most prestigious location. To be considered a corporate headquarter, the corporation will have at least one other office or business location. **Training will be for the corporate headquarters staff only.**

For additional assistance, contact Shannon Vanderpool at (614) 644-8560 or Shannon.vanderpool@development.ohio.gov or Barbara Miller at (614) 644-6107 or Barbara.miller@development.ohio.gov

FMC APPROVES \$35M RENOVATION

The Fairfield Medical Center Board of Directors approved a \$35 million facility plan that will involve space renovation and expansion at the hospital's main campus on 401 N. Ewing St. The plan is designed to improve the patient experience and will create a number of operational efficiencies. Highlights of the plan include:

Expanded Operating Rooms. Brand new operating rooms will be built contiguous with the existing operating rooms at the Pavilion, consolidating on-campus resources for surgery. Open heart and vascular surgery will remain in their current locations with some physical modifications for better patient flow within Cardiovascular Services.

Joining the Main Hospital and the Pavilion. The new surgery space will be located between the main hospital and the Pavilion, allowing for the creation of centralized surgery operations for most services and eliminating the inefficiencies created by having separate on-campus locations. The enclosed space will make patient transports from the Pavilion to other hospital areas smoother and safer.

Advanced Technology. All new operating rooms will be large enough to support advanced technology, such as robotic equipment for prostatic, gynecological and thoracic cases. In addition, Central Sterile will be consolidated with the Surgery Department for more efficient instrument re-processing.

Family-friendly Support Areas. Family waiting areas will be expanded to provide a more comfortable and peaceful environment for loved ones waiting for surgery patients. This will be a vast improvement over current overcrowded conditions.

100% Private Patient Rooms. The patient experience will be greatly enhanced with the creation of 36 new private patient rooms. Once completed, 100% of patient rooms will be private. Existing patient units will then be modernized so that all rooms are of the highest quality. Private rooms create a quieter space, more room for family support and improved bathroom accommodations. The patient satisfaction survey results have demonstrated that areas with private rooms (Progressive Care Unit, Orthopedic Unit and Maternity Unit) have higher patient scores than areas with semi-private rooms.

The approval of this plan signifies the FMC Board of Directors' strong dedication to the community in providing state-of-the-art care close to home. In order for FMC to remain financially viable, financial forecasts have indicated that the hospital must increase the percentage of procedural-based patients.

"This plan not only protects our current patient base in an increasingly competitive environment, but also allows for expansion in areas with demonstrated potential for market growth," said Mina Ubbing, FMC president and CEO. "This is an ideal time for FMC to make this investment in our future as interest rates are extremely low and construction prices favorable. The project helps to maintain the value of FMC's assets, which keeps with our commitment to remain an independent community hospital."

Detailed planning will begin in 2013 and involve most every medical staff and hospital department. Plans are to break ground in 2014 with construction to be completed before the hospital's centennial in 2016.

RUTHERFORD HOUSE GROUNDBREAKING

Local, state and federal officials joined development partners and project sponsors to celebrate the ground breaking of Rutherford House, supportive housing for families on the campus of Lancaster-Fairfield Community Action Agency (LFCOA), which is the site of the historic Fairfield County Children's Home.

Rutherford House will rehabilitate historic structures to develop 16 apartments. The units will be one, two and three bedrooms and will be available to homeless families with special needs who earn up to 35 percent of the area median income.

"This development fully embodies Community Action's mission," said LFCOA Board President Michael Oatney. "Rutherford House will be a home where

struggling families will have immediate access to the services and support they need to realize their full potential and become self-sufficient."

"Since we began our initial discussions about our supportive housing concept in 2005 and continued to refine our plans, we have been blessed by many people and organizations that have joined us as partners on this journey," said LFCOA Executive Director Kellie Ailes. "This tremendous support for Rutherford House – a development to help our community's most vulnerable families while preserving one of our historic landmarks – makes every step of the journey even more meaningful."

The development is named in honor of Ed and Maxine Rutherford who served as

the Children's Home Superintendent and Matron from 1954-1971. The Fairfield County Children's Home was constructed between 1883 and 1886. The campus is on the National Register of Historic Places, the country's official list of properties worthy of historic preservation.

Many local organizations, financial institutions and government leaders played a role in developing this project. Partners include: Ohio Housing Finance Agency, Federal Home Loan Bank of Cincinnati, Ohio Development Services Agency, Fairfield County, the City of Lancaster Community Development, Ohio-AEP, Finance Fund of Ohio, Corporation for Supportive Housing, Fairfield National Bank, Fairfield County Foundation, Fairfield Homes, Inc., and architect Mike Asebrook & Associates.



WHO ARE THE COUNTY'S MAJOR EMPLOYERS

Every year the Fairfield County Economic Development Department calls county employers, both in the public and private sectors, to identify the number of active employees they have on their payroll roster as of December 31. There is no identified source of this information for the entire county other than this phone survey. Local Chambers of Commerce may have access to some of these figures from Chamber membership. Local tax rolls may also have some of this data.

FCED begins making phone calls in January and February each year to gather this data. If you are able to support this effort and share that data from your company in advance of a phone call, please email [Linda Kauffman](mailto:Linda.Kauffman@fcfed.com) or call her at 740.652.7161.

Currently the process of calls begins with the previous years list. It is possible that your company has increased it's employment numbers enough to make this list.

To view the Major Employers List from 2011 [Click Here.](#)

Should your company or agency be on this list?

SBA ONLINE TOOL FOR BUSINESS PLAN



Having a business plan is a must for small business owners, but finding the time to put

pen to paper often means putting them on hold until the very last minute, such as right before that big meeting with a loan officer or bank manager. But business planning does not have to be that way.

Every smart entrepreneur and business owner should already have a firm grasp of key information about their business and on what will influence the path they take and decisions they make over the course of 1-3 years.

Putting this information together into a concrete plan is essential if you want to secure a business loan or outside financing, of course. But the planning and mental exercise of writing it down is just as important to the success of your business. Writing a plan will not only help you succeed, but it will open your eyes to what it's going to take to get there.

One of the big challenges for smaller businesses is actually building a business plan. What format should it take? What numbers should you pull together to demonstrate that you have a rock solid financial foundation? SBA has just launched a new online tool that can help.

"Build a Business Plan" Online Tool

To simplify the process, SBA has just launched a new "[Build a Business Plan](#)" online tool that guides small business owners through the process of creating a basic, downloadable business plan. The great thing about this tool is you can build a plan in smaller bites, save your progress and return at your leisure.

Complete each section of SBA's Business Plan Tool at your own pace. Save your work at any time and pick up where you left off the next time you log into the tool. Your information will be saved for up to six months after your last login date.

During the step-by-step process, this tool will update the status of your business plan. Once you save your information and move to a new section in the business plan, a checkmark will appear in the numbered section menu at the top of the screen denoting when each section is complete.

To use the tool, you'll need to be a member of the SBA Community ([register here](#)) and then log in. The tool offers a tab-based step-by-step guide that lets you enter information into a template for each section of the business plan, including market analysis, company description and financial projections. The tool is secure and

confidential and will keep your plan on record for up to six months. You can also save, download or email the plan at any time.



Key Elements

- Cover Page
- Executive Summary
- Company Description
- Market Research
- Product/ Service Line
- Marketing & Sales
- Financial Projections
- Finish Up

OFFICE OF WORKFORCE TRANSFORMATION

Gov. Kasich has named his former Cabinet Secretary, Tracy Intihar, to lead the Office of Workforce Transformation and oversee efforts to better align Ohio's fragmented workforce training system with the needs of workers and job creators. Tracy has more than 19 years of Ohio public policy experience, having served in senior positions for two Speakers of the Ohio House as well as managing her own policy consulting business.

Tracy will work closely with the newly-appointed members of the Governor's Executive Workforce Advisory Board, with whom the governor met last week for the group's inaugural meeting.

Chaired by central Ohio business leader Blane Walter, the 26-member Board is comprised of knowledgeable leaders from business, community organization and education who will

serve as active counselors to the governor and his team, as well as ambassadors. Career-Technical and Adult Education is represented by Dennis Franks, Superintendent at Pickaway-Ross CTC.

At the meeting, the board developed an action plan that included opening formal communication between the Board and the 20 Local Workforce Investment Board Chairs; establishing a statewide rebranding effort for all One-Stop offices consistent with the OhioMeansJobs brand; developing a consistent, system-wide policy for Individual Training Accounts; and, advancing a plan to use OhioMeansJobs as Ohio's job-matching tool.

Among the objectives that the governor will continue to pursue through the leadership of the Board and Tracy are:

Streamlining and improving coordination of Ohio's current fragmented workforce development system in which 90 programs across 13

agencies to better focus limited resources on the strategies that provide the greatest possible economic opportunities to Ohioans;

Creating performance measures and a data collection system to ensure program effectiveness;

Working with job creators to determine what skills and workers they need to ensure that training programs exist across the full spectrum of Ohio's education system to meet those needs.

Connecting workforce with the education community is also a priority. Not only will our education programs be critical in training the workforce, but by implementing a new focus on Career Connections, K-12 schools can help students understand the opportunities ahead and how to achieve them.

BOOK SIGNING DECEMBER 29

CIVIL WAR DYNASTY: THE EWING FAMILY OF OHIO

When people think of the Civil War and Lancaster, Ohio, they think of Union Army General William Tecumseh Sherman. Sherman is credited with leading the North to victory and bringing down the Confederate Army. But, when former Ohio University Lancaster (OUL) History Professor Ken Heineman researched Lancaster during the time of the Civil War, he found something else to examine. It's something he calls a Civil War Dynasty.

Heineman's book "Civil War Dynasty: The Ewing Family of Ohio" is being released this month. Heineman conducted all of the research for the book while he was working at the Lancaster Campus.

Join the Fairfield Heritage Association for a book signing at the Sherman House Museum, located at 137 East Main Street in downtown Lancaster, on Saturday, December 29, at 1pm to meet Professor Kenneth J. Heineman, author of this new book Civil War book.

The book tells the story of the influential Ewing family. The Ewings, says Heine-

man, have been overshadowed by their in-law Gen. William T. Sherman. Yet, Heineman writes, it was they who raised Sherman, got him into West Point and provided him with the financial resources and political connections to succeed in war.

"I spent 18 years at OUL, working in Sherman's hometown. Every morning after I would drop off the kids at school, I would sit at Four Reasons and I would stare at the Sherman mural downtown. There was always this presence," said Heineman "But the Ewing Mansion was just up the hill on Main Street and the more I started looking into the Ewings, I realized there was a story here, a great story."

Thomas Ewing was Sherman's foster-father. Heineman said Ewing got Sherman into West Point, and made sure he had the money and political connections to succeed in the war. But Sherman wasn't the only successful Ewing son. Three Ewing boys became Union generals.

"I found it fascinating that you have a town of about 4,000 people at the time and it produced that many union generals," said

Heineman. "I became fascinated with Thomas Ewing. He's just remembered as Sherman's foster-father and father-in-law. But, he was so much more than that."

Heineman started researching the Ewing family in 2007 and said he started to write the book in 2009, but then became very sick. Heineman almost died and said he drew on the near-death experience while finishing the book.

"In a lot of ways the best thing that ever happened to me was getting sick and nearly dying," said Heineman. "I had a much better understanding of death and loss and it improved my understanding and writing."

The book is being released by NYU Press. Heineman is now a professor of history and department chair at Angelo State University in Texas. He is the author of several books, including *Campus Wars: the Peace Movement at American State Universities in the Vietnam Era* and *Put Your Bodies Upon The Wheels: Student Revolt in the 1960s*.

MANGO COMES TO PICKERINGTON

You can learn a new language for FREE through the Pickerington Public Library!

Learning a new language with Mango Languages is free for all library patrons, and offers a fast and convenient solution for the community's increasing language-learning needs. Each lesson combines real life situations and audio from native speakers with simple, clear instructions. The courses are presented with an appreciation for cultural nuance and real-world application that integrates components of vocabulary, pronunciation, grammar

and culture. Users learn actual conversation, breaking down complex linguistic elements within an audio-visual framework that draws important connections and builds on information they have already learned.

There are more than 40 foreign language courses available and 16 English as a Second Language (ESL) courses.

To learn more about Mango and get a preview of what the program has to offer,

stop by the Pickerington Library and you can get an introduction. You can access Mango through the library website at pickeringtonlibrary.org. (Note that MANGO is also available at Fairfield County District Library)

For more details call Colleen Cassidy Bauman at 614.837.4104x221.



WHAT'S NEW IN BROADBAND

Connect Ohio is working to bring the benefits of universal broadband to Ohio. Technology, especially widespread access, adoption, and use of broadband, improves all areas of life. Connect Ohio works together with the State of Ohio to advance broadband issues in communities across the state and invites you to join us in changing communities and lives.

Connect Ohio is a subsidiary of [Connected Nation](#) and operates as a non-profit in the state of Ohio. At Connect Ohio, we work to blanket Ohio with broadband Internet access and dramatically improve the use of related technology. This comprehensive initiative works across all sectors of the state economy to accelerate the availability and use of broadband in order to create:

ConnectOhio Goals

Affordable broadband availability for all of Ohio

Better business environment

More effective community and economic development

Improved healthcare

Enhanced education

More efficient government

Have you ever needed to find a broadband provider or test your computer speed? Go to [ConnectOhio](#) to get this and more answers

COOKIE BAKE-OFF

WFCO hosted their first annual Christmas Cookie Bake-Off and aired the contest live during Community Accent. Five local personalities judged the 13 entries. Judges included Loretta Phalen, Mary Ann Richards, Chuck Shaffer, Rick Schneider and Fairfield County's Broadcast Hall of Famer Stan Robinson.

While all the entries were beautifully presented and delicious, the judges named a chocolate treat with a Rolo candy center baked by Lee Funk as the winner. Lee won a \$25 Olive Garden gift card along with a Santa cookie platter and a Gaither DVD/CD pack. Second place went to Cathy Damanski of Baltimore for her traditional Candy Cane cookie; Wendy Hanks, Lancaster, took home third place.

fitTOGETHER WORKSHOP

The local fitTOGETHER organization is offering a "Certified Organization Training Workshop" January 10, 2013 at the OSU Extension Office on College Avenue in Lancaster.

Learning objectives of the seminar will include: How to start a garden at your business/organization; Easy exercises that can be done at desk or worksite; Eating healthy in the workplace [includes a cooking demonstration]; Review the new application process to become a Certified fitTOGETHER organization.

You must register by Monday January 8, 2013 by calling Angie Hayes of Fairfield Medical Center, 740.687.6822

RLF LOANS FOR SMALL BUSINESSES

HISTORY

The Fairfield County Revolving Loan Fund (RLF) was created in 1992, using grants from two separate agencies — the United States Economic Development Administration (EDA) and the Ohio Department of Development (ODOD), Office of Housing and Community Partnerships, through its Community Development Block Grant (CDBG) Program. Matching funds were contributed by the City of Lancaster and Fairfield County.

The purpose of the Revolving Loan Fund is to assist new or existing small businesses achieve their goals and create jobs in Fairfield County.

Typical loans range from \$10,000 to \$100,000 with a fixed rate that is generally 2 points below prime at the time of application. Terms vary according to collateral and may be up to 20 years.

The EDA Revolving Loan Fund may be used throughout Fairfield County, while the CDBG Revolving Loan Fund cannot be used within the City of Lancaster or City of Canal Winchester.

ELIGIBLE PROJECTS

Loans may be made to private, for-profit businesses located in Fairfield County. Applicants may be in the manufacturing, agri-business, wholesale, service and/or retail sectors and must have fewer than 200 employees. All taxes must be current and an Equal Opportunity Employment policy must be in place and followed.

Loan applications may need to be prioritized. Criteria may include the enterprise's ownership, (women or minorities), number of jobs created, industry, and/or reinvestment in an existing facility.

Funds received from the Revolving Loan Fund may be used to purchase land or an existing building, machinery and equipment, furniture and fixtures, inventory, and possibly a limited amount of working capital. Funds cannot be used to restructure existing debt.

An application must be processed before a project begins.

HOW TO APPLY

Speak with your banker first. The Revolving Loan Fund can

only lend money in conjunction with a lending institution. RLF participation is determined by the bank's willingness to lend money for a project.

The application package requires the same information as your bank, including tax returns, a business plan for start-ups, financial reports and projections for existing, expanding businesses, a personal financial statement, and a signed application detailing the project and requested use of funds.

The RLF process from application to loan approval and disbursement of funds can take from 6 weeks to 4 months, depending upon the project and fund requirements.

The application is presented to the Loan Review Committee, which meets the second Wednesday of every month. This committee discusses the application and reviews the strength of the borrower and viability of the proposed project. Plan ahead, ask your commercial lender if the RLF can be a participant in your project and call the office for a deeper understanding of the program and the process.



LOAN FUND BALANCES	
As of December 26, 2012,	
EDA	\$ 525,185.67
CDBG	\$ 83,249.68

Scheduled LRC Meetings

January 9, 2013

February 13, 2013

March 13, 2013

Loan applications should be received in the Fairfield County Economic Development office at least two weeks prior to a scheduled LRC meeting.

(740) 652.7160

EPS CLOSES OUT ITS RLF LOAN

Innovative Hardware, Inc., which does business as EPS, is a family run, woman owned, security integrator business located just outside Canal Winchester. EPS installs and services security, access control, video surveillance (CCTV), fire detection and electrical systems. Their clients are located nationwide; are primarily non-residential, and include school districts, government facilities, property managers, retail, and manufacturing facilities.

Until November 2012, EPS was a Revolving Loan Fund client when it successfully paid off its loan. EPS utilized the loan funds to equip the new building. It enabled them to purchase furnishings and new phone equipment. The new phone system purchased was much more efficient than the one at the old office and as the company grew over the years, the phone system was able to keep pace.

According to Mary Beth Wilde, Vice-President of EPS "we are happy to say we have been able to add employees over the past few years and having the RLF loan certainly helped us. We recommend contacting the RLF office to all our business friends who are looking for funding to help them grow."

"Who knows, we may once again find a need for funds to grow our business, and the



Fairfield County Revolving Loan Fund may once again come to our aid," added Wilde

Mon-Fri 7:30am-4:30pm
On Call 24 hours a day

8845 Basil Western Road
Canal Winchester, OH 43110
614.834.9126

**Fairfield County
Economic Development**

Primary Business Address
210 East Main Street
Suite 407
Lancaster, Ohio 43130

Phone: 740.652.7160
Fax: 740.681.4780
E-mail:
lkauffman@co.fairfield.oh.us

We're on the web
www.businesscounty.com

*Make Fairfield County
Your Advantage!*



Chamber Contacts
Click on a Chamber

Baltimore (BACC)
Kasey Farmer
740.438.0837

Bremen
Natalie Nutter
74.569.9150

Canal Winchester (CWACC)
Amanda Lemke
614.837.1556

Lancaster-Fairfield
Travis Markwood
740.653.8251

Pickerington (PACC)
Helen Mayle
614.837.1958

CHAMBER & BUSINESS EVENTS

RECURRING CHAMBER NETWORKING LUNCHEONS
RSVP's Needed [Visit Chamber website or call]
Location and time may vary with a Special Event

Lancaster Fairfield : First Wednesday at 11:30am at 230 North Columbus Street
Canal Winchester : Second Wednesday at 11:30am at 22 Trine Street [Senior Center]
Pickerington: Third Thursday at 11:30 at 150 Hereford Drive [Senior Center]
Bremen: Fourth Tuesday at Noon at 161 Carter Street [Bremen Historical Society]

- Jan 10:** WBE DBE Certification Workshop~9-noon~CSCC~Columbus~[RSVP](#)
- Jan 11:** Conference *Linking Land Use & The Economy*~OSU Campus~8:30am~[More](#)
- Jan 15:** BizStartNow~CSCC~Columbus~FREE~[More](#)
- Jan 31:** International Export Financing~9-Noon~New Albany, Ohio~[More](#)
- Feb 26-27:** *Economic Education* ~[Bringing Together Education & Business /Industry](#)

The BACC has decided to be a bit bold, and perhaps a little revolutionary this year. It has instituted an e-invite, reservation and payment method for the Annual Banquet Dinner to be held January 12, 2013. The format is a little different as it is inviting all business owners and other area Chamber members to attend. ***** Please make your reservation on the website www.bacc.eventbrite.com

You may pay for your ticket on the website, at the door, or request an invoice.

COMMUNITY CALENDAR

- January:** Ohio Glass Museum~*A Glass Affair in Black & White*~[Details](#)
- Jan 16:** General Sherman Civil War Roundtable~7pm~Sherman House~[RSVP](#)
- Jan 19:** Eastern Woodlands *Native American Celebration*~Fairgrounds~10-7pm
- Jan 20:** *Native American Celebration*~Fairgrounds~11-5pm~740.304.9720
- Jan 26:** Clear Creek Winter Hike~10am~Self Guided Tours~1, 2, 3, 5 or 7 miles
- Feb 3:** 25th Annual *American Music Concert*~2pm~222 N Broad~Free~[More](#)
- Feb 8:** *Civil War Ball* for Sherman's 193rd Birthday~Lodge~[Details](#)~[More](#)



Marbles Tournament Coming

Start practicing now for 2013's local marble tournament with one of the Ohio Glass Museum's marble packs. The pack contains everything you need to get up and running. Leave your name and number if interested in participating this year as a player, senior or sponsor. [OGM](#) Phone Number 740.687.0101

