



*The advantage is yours!*

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## ANOTHER LIFE FOR ESSEX BLDG



After sitting vacant since 2005, the former Essex building located at 219 N. Columbus Street has a new owner, Kevin Stalter, and a new tenant, Dan Peters. Peters has a vision for the building that been home to a variety of businesses.

The building, erected in 1910 and described as a “commodious three-story pressed brick quarters on the West Mulberry, adjoining the Fairfield Shoe Company’s plant., first housed The Ohio Shoe Company, Lancaster’s fourth shoe company during that era. The business closed in 1938/39.

RPM opened the building to manufacture electrical switches for automobiles in September

1947. The business was purchased by Essex Wire and became the RBM Division of Essex. From 1982 until 2005 the building was home to Fairfield Industries.

Now the building will become home to Lancaster Bicycle, owned by Peters. He plans to relocate his business to the first floor by late spring. Peters also plans to open an indoor bike park on the first floor, an indoor rock climbing attraction and tracks for remote controlled cars on the second floor, and paintball and air soft area on the third floor. There is no timetable for when these attractions might open.

While waiting for a building permit, Peters and a small group of volunteers are cleaning the debris and clutter left from years of disuse. Peters also commented he has a host of volunteers ready to help him make his vision a reality. “There is excitement for this type of facility in the area,” Peters added.

## BALTIMORE STATE OF VILLAGE

Baltimore Mayor Robert Kalish hosted the Annual State of the Village recently. “Welcoming new businesses with open arms” Kalish announced the expansion of two existing businesses and the potential for a new restaurant, dependent on a March 6 ballot issue.

Dave and Marilyn Hodge will be moving her business, Stylin-nSmilin, into the old Dairy Mart Building. Hodge plans to open in late spring and also hopes to open a carryout/deli in the other

half of the building.

Ken Mauger is planning to move his business, Ken’s Body & Chassis Shop, into a building built by his grandparents. He is renovating the old Hometown Classic store. His grandfather built the building that housed a Dodge dealership. “I’m taking my time and I want to get it right,” said Mauger. “I’m trying to restore it to where it was back when my grandfather built it.”

## PERFORMING ARTS HALL MEETING

There will be a community meeting Tuesday March 27 at 5:30pm at the Lodge in Lancaster to discuss the growing interest in a performing arts center combined with a conference center. Interested parties have been meeting over the past year to organize some thoughts on what might be possible. No decisions have been made. No money has been solicited.

If the topic interests you, please send an RSVP to [ahkiphen@gmail.com](mailto:ahkiphen@gmail.com) so arrangements can be finalized. Please include your name and number of people attending. There will be a time for social gathering at 5:30pm and the program will begin at 6pm.

**Primary Election  
March 6**

**Daylight  
Savings Time  
Begins  
March 11**

# STATE OF COUNTY ADDRESS MARCH 27



The 2012 State of the County Luncheon is being held Tuesday March 27, 2012 at the Liberty Center, 951 Liberty Drive in Lancaster. Hosted by the [Pickerington Area Chamber of Commerce \(PACC\)](#), the event will begin at 11:30am.

The Fairfield County Commissioners, Steve Davis, Judy Shupe and Mike Kiger will focus their comments on the 3 "C's of Cooperation, Collaboration and Com-

munication

Hoping to set and define goals between reporting periods, the 2011 goals from the State of the County included one final effort for the historical parks, bringing prisoner housing back into the county via efforts with SCI, and better turn around time for questions presented to the Commission. Goals for 2012 will be presented at this meeting.

Tickets are \$15.00 each, including lunch. Please RSVP to the PACC at 614.837.1958 or [email](#).



## AGRICULTURAL ECONOMIC DEVELOPMENT



The Fairfield County Regional Planning Commission (RPC) has completed *Fairfield Growing: An Agricultural Economic Development Plan* aimed at linking the county's farmers, processors and retailers to help promote the production and consumption of local foods. This plan was completed through a grant obtained from The Ohio State University's Center for Farmland Policy Innovation and was adopted by both the RPC and the Fairfield County Board of Commissions in 2011.

The RPC worked in collaboration with The Ohio State University, the Fairfield County Economic Development Department, the Fairfield Soil and Water Conservation District, the Lancaster - Fairfield Chamber of Commerce, and Destination Downtown Lancaster (fka MainStreet Lancaster) throughout the planning process.

The purpose of *Fairfield Growing* is to promote sustainable economic development that will help grow both the county's agriculture and economic bases. The plan



was created through input from an advisory board comprised of local producers, processors, retailers and policy makers.

"We created a planning process that allowed us to bring these parties together for honest conversations to help us identify the barriers in getting our county's agricultural products from the farm to the table" said Holly Mattei, Executive Director of the Fairfield County Regional Planning Commission.

In addition to monthly meetings, RPC staff and the other partner organizations conducted one-on-one interviews with business owners that were unable to attend the advisory board meetings due to their schedules.

"Providing flexibility to our agriculture and business leaders was one of the successes in obtaining quality feedback from these groups" Mattei said.

Advisory board members also recognize the importance of this plan. "I hope [the plan] grows my business because we

purchase livestock from local farmers, which in turn grows their business...so it impacts the entire community" said Karen Crutcher, co-owner of Bay Food Market, Lancaster.

The connections and relationships that have been formed among advisory board members have extended beyond the planning process. The advisory board has committed to meet monthly and to take on the role of a Local Food Council for Fairfield County. This group will be charged with prioritizing and implementing the recommendations contained within the plan.

*Fairfield Growing* has also gained national and statewide attention. Ms. Mattei in partnership with Shane Farnsworth, Fairfield County Economic Development Director, and Jonathan Ferbrache from the Soil and Water Conservation District, conducted a nationwide webinar to educate planners across the country on ways to link agricultural to economic development.



For more information or to read *Fairfield Growing* visit the RPC website at [www.co.fairfield.oh.us/rpc](http://www.co.fairfield.oh.us/rpc).

# WHERE HAS ALL THE DATA GONE?

Computers are a required element in the business world, but computers are only as effective as their data safety. A backup is no good unless you can restore your data and get "back up" and running quickly. "Data backup" and "disaster recovery" seem to be used interchangeably and "business continuity" just seems to add an additional level of confusion.

Many organizational leaders make the mistake of not knowing the difference between these three safety stages and end up paying the price when data is lost, a network goes down or a disaster prevents them from accessing their physical office and the server inside.

Every organization needs a plan with all three components, if possible. Understanding your network and the costs involved will determine which one(s) you choose so it is important to understand all three.

**Backup:** This is the simplest and least expensive of the options. A backup is like a spare tire. It provides an extra copy of your data in case you delete a file by mistake, or some data becomes corrupted, or someone modifies a file and you need to get the original file back.

A backup may be created on tape, on a USB drive, or offsite over the Internet into

the cloud. Tape backups are NOT for Disaster Recovery or Business Continuity, since you can't run applications from a tape. In addition, tape technology is outdated. It is not a question of if the tape media fails, it is a question of when. Many companies are moving to USB drives or network attached drives for backup, and in some cases backing up into the cloud

**Disaster Recovery:** Your server or main computer just crashed. It's no longer functional, and you can no longer get to your data. Disaster Recovery means getting you back up and running once the failed components are replaced. The quicker this takes place, the better. If you are using tape backup, it means reinstalling Windows and the backup software before a restore can take place. And if your backup system is configured to backup just data, then you need to find all your applications and reinstall them too. This process could take anywhere from 2-3 days, providing you have access to all your application media.

**Business Continuity:** Business Continuity helps stop the bleeding and gets your business back up and running after a major disaster, such as a fire, tornado or earthquake. It involves not only your computers and data, but your actual workplace as well. This is obviously a much bigger deal than just restoring data or replacing a server. It means hav-

ing access to a facility with computers and servers available to you. It means having procedures to communicate to your team about what to do and when. Your customers are much less patient than they used to be 30 years ago. As soon as you stop providing services/products, your customers will stop paying and go to your competitors.

There are now cost effective solutions available to smaller organizations that were once ONLY available to the largest of corporations. These solutions include features that help with, both, disaster recovery and business continuity. Such a solution at a minimum needs to include two primary components: (1) The ability to bring up a "duplicate" server running your applications and up-to-date data as soon as possible and (2) The ability to access your applications and data from the Internet in case you can no longer access your facility.

What is the cost to your business if your computer system is down? How long can you afford to be down? Answer these questions and it will lead you towards the plan that is right for you.

Article provided by Diana Spurgus of Business System Solutions, Inc. [BSSI](#) can help your business with a Backup and Disaster Recovery Review.

## EVERY CITIZEN ONLINE (ECO)



Connect Ohio's Every Citizen Online (ECO) program, which offers free basic computer and Internet training to Ohio adults, has been operating for a full year. The program officially launched late December 2010 and runs through July 2013. Currently, 253 facilities are offering the ECO program in 68 counties throughout the state.

So far 20,000 Ohioans have registered for ECO training through the program's website, [training.connectohio.org](http://training.connectohio.org), and 15,000

have received training. A key goal of the program is to encourage technology adoption among state residents. Presently, eighty-seven percent of ECO participants say they intend to subscribe to broadband service within a year of completing the program.

The free computer training provided through the Every Citizen Online program will help you utilize all the internet has to offer. After completing the four provided courses, you will be equipped with the knowledge needed to improve communication with family and friends, access healthcare tools, gain further education, save time and money with online bill pay,

shopping, tax filing and so much more!

Call **1-855-NOWICAN (669-4226)** for information about the program and participating locations

**Class offerings include Computer Basics; Introduction to the Internet; Email Basics & How to Create an Email Account**





# PROPERTY TAX ESCROW PROGRAM

The Fairfield County Treasurer's Office has experienced an outstanding success with the recently offered escrow payment program. The escrow payment program is a method whereby property owners may make a series of smaller real estate tax payments rather than one larger payment each half. For example, if a taxpayer's real estate tax bill is \$500 for the first half collection period due February 23<sup>rd</sup>, they may make five \$100 payments that would have been made September through January of the preceding year.

The only requirement to be on the program is that the taxpayer be current with their real estate taxes and to remain current in

future years. There are currently over 1,500 parcels signed up to make tax payments over a period of months. The first collection cycle with the escrow payment plan generated over \$700,000 in prepayments. The sooner you sign up in a collection cycle, the smaller your monthly payments will be.



Signing up for the program is easy. Complete and sign an escrow payment agreement and return it to the Fairfield County Treasurer's Office. Once that signed agreement is in the Treasurer's Office, the office will mail your payment vouchers or "coupons" to the address shown on the escrow agreement form. For more information please call the Treasurer's Office at 740-652-7140.

To print an escrow agreement on your own, go to the Treasurer's website at <http://www.co.fairfield.oh.us/TREASURER/> and select "Click Here Now For The New Property Escrow Form".

# EMA ADDS TORNADO WARNINGS

Starting in January 2012, the Alert Fairfield emergency notification system is getting an update. As in the past, the Reverse Calling Emergency Notification system continues to be a tool that emergency responders can use to notify residents of Fairfield County of emergency situations. These situations could include a water boil alert, a missing person, an evacuation notice, or even a Shelter-in-Place notice.

Last year the office notified the county residents that if they did not own a landline phone, that this system required them to sign up online. We continue to request that residents sign up so that they can receive these priceless notifications.

Now, EMA is adding to the benefit of the

system by adding tornado warnings. These call notifications would go out to registered phone numbers with addresses located within the National Weather Services tornado warning box. Once the warning was sent out by NWS, then the system would be automatically activated to notify by phone of the emergency and to take shelter.

In the past the only notifications of tornado warnings were the Outdoor warning signals (if you were outside) or television or radio announcements (if you were indoors or in your car). Plus, these notifications were countywide, and not just the area really being af-

ected.

Now with this updated service, the warnings can come directly to your phone, allowing for immediate reaction and safety, and only to the homes in the warning area.

**Please know that this service is only an opt-in service**, so even if you have a landline, you must register that you would like to receive these notifications.

Go online now to [www.fairfieldema.com](http://www.fairfieldema.com) and click on the Alert Fairfield Link to sign up today.



# IS SALE LEASEBACK FOR YOU?

by Jeff Sauer 740•503•2126  
Anderson & Company Realtors, LLC

In difficult economic times, many business owners are looking for ways to raise capital to expand or enhance their businesses. One method, providing the business owner also owns the real estate where the business is located, is to do a sale-leaseback.

In a sale-leaseback, the owner of the property where the business (or practice i.e. attorney/physician) is located sells the real estate to an investor and remains as a tenant under the terms of the lease

arrived at during the negotiation of the sale. The advantages of a sale-leaseback are numerous:

- ▶ Frees up cash locked up in the property as "equity"
- ▶ Cornerstone for retirement and estate planning
- ▶ Useful as business transition model
- ▶ Tax and legal implications
- ▶ Can level out monthly operating expenses

- ▶ Can make the property more marketable

In addition, it may allow selling the property at a premium over standard market prices, based on the lease terms offered, and other factors involved.

In a challenging economy, a sale-leaseback could be the most efficient means of securing cash for other needs. A large amount of equity in the property is not necessary to secure a sale-leaseback. The amount of the seller's equity does not generally impact a buyer/investor terms.

# MOBILE PHONE APP FOR JOBS



Recently, a mobile application was launched to access Ohio's resume and job bank at

[www.OhioMeansJobs.com](http://www.OhioMeansJobs.com).

Ohio job seekers can now view their resumes and search tens of thousands of job openings by job title, keyword and location, all from their

iPhone, iPad or Android device. In addition, the app aggregates internship openings posted on nearly any website in Ohio.

Because of a unique partnership between the state of Ohio and Monster, OhioMeansJobs can help Ohio employers and job seekers find each other quickly, easily and for free. It's an excellent tool for helping unemployed Ohioans get back on their feet, and helping the state get back on the road to economic recovery.

In addition to the app, the OhioMeansJobs website continues to provide tools for business owners and hiring managers. Ohio employers can post job openings for free; use advanced search tools and customizing filters to narrow down many resumes to the most promising ones; and access Ohio-specific information on everything from wage trends to state incentives for job training.

If you have any questions at all about the site, please email [OhioMeansJobs@ifs.ohio.gov](mailto:OhioMeansJobs@ifs.ohio.gov).

## PRESENTATIONS WITH PIZZAZZ



Back by popular demand, four locally owned businesses will be teaming up to offer a workshop on delivering effective presentations.

On Thursday, March 8, from 11:30 a.m. to 1 p.m. at Ohio University-Lancaster, Martin Barker, owner, Martin Barker Design; Kathryn Cheek, owner, Promotions by Design and School Colors; Dan Neeley, owner, Bluegill Computing; and Angela Krile, owner, Krile Communications, will team up to offer their combined expertise to local businessmen and women.

The session, *Presentations with Pizzazz*, will offer business owners, executives, managers, and others an opportunity to hear advice on crafting and delivering an effective message, developing visual materials that enhance a presentation, technology and equipment that can make or break a presentation and leaving a lasting impression on your audience long after your presentation is complete. The session will also include an interactive "hands-on" experience in a computer lab, where participants will be able to develop their own presentation template under the guidance of the instructors.

"At some point, nearly every professional finds themselves in the position of having to speak in public or deliver some type of presentation - whether to a large audience or to their internal team," said Barker. "We have all seen dozens of presentations that are ineffective and at times, even painful to sit through. This workshop is designed to help

ensure that presentations are effective, engaging and memorable."



A box lunch will be provided, and participants will leave with a full toolkit of materials to help them develop their own presentations. Cost of the session is \$20 per participant. To register, contact Krile Communications at 740-974-3948 or [angela@krilecommunications.com](mailto:angela@krilecommunications.com). Seating is limited to the first 24 registrants, so respond today to secure your participation.

For more information contact Angela Krile, 740-974-3948, [angela@krilecommunications.com](mailto:angela@krilecommunications.com)

## CHOCOLATE WALK RETURNS APRIL 13



Get ready for a night of decadent chocolate in Downtown Lancaster. Tickets for the Destination Downtown Lancaster Chocolate

Walk go on sale March 12th.

This event, which sells out every year, features every kind of chocolate treat

you can imagine. Wander to over 30 locations Downtown and experience chocolate goodness in all of its wondrous forms.

Mark your calendar for April 13th. Tickets are \$12.00 each and will fly out the door. Get yours at our office: 109 N. Broad Street in Downtown Lancaster.

Visit Downtown Lancaster and experience Chocolate Walk 2012. Check out

[www.destinationdowntownlancaster.com](http://www.destinationdowntownlancaster.com) soon for more information, or call 653-8251.



# ADULT & TEEN CAREER EXPO MARCH 20

Please join the WorkNet Business Services Team, in partnership with Fairfield County Job & Family Services and Ohio University Lancaster, for their next Career Expo. It will be held Tuesday March 20 from 4-7pm at Ohio University Lancaster, 1570 Granville Pike in Lancaster.

If your organization is seeking qualified employees; interested in sharing career opportunities within your business environment; looking for networking opportunities with other employers and educators; or are excited to share training opportunities with job seekers, please register now for this free event. Your business needs to register by March 14. If you need a registration form call 740.652.7856.

Are you looking for a chance to learn more about available employment and

educational opportunities? Fairfield County JOBS One-Stop wants to make sure you mark this date on your calendar.

Job Seekers will have the opportunity to meet with employers who are currently hiring or will be hiring in the future and discuss training options with on-site training providers.

Teens can come explore employment, military, education and volunteer opportunities that are available, now and in the future!

Dress for success and bring multiple copies of your resume! If you need a resume, please stop by WorkNet and ask a staff member how to get one started. WorkNet is located at Fairfield County Job & Family Services, 239 W. Main St, Lancaster, Ohio.



Pizza, salad & soft drinks will be provided at the Career Expo.

## OHIO INTERNATIONAL MARKET ACCESS GRANT FOR EXPORTERS

IMAGE is a program funded by the State of Ohio and the U.S. Small Business Administration as part of the National Export Initiative to double U.S. exports by 2015. This program is designed to increase exports and create jobs by helping small businesses to promote their products and services in new international markets.

Qualifying Ohio companies can apply for a financial reimbursement to offset the costs of export-related activities such as: international trade show participation, subscription to services provided by the U.S. Commercial Service, export education programs, marketing and translation services, and international trade mission participation.



To apply, please visit

[www.IMAGE.development.ohio.gov](http://www.IMAGE.development.ohio.gov) or contact the Office of Export Assistance at [IMAGE@development.ohio.gov](mailto:IMAGE@development.ohio.gov) or (614) 466-5017 for more information.

## NAICS CODES UPDATED FOR 2012

What's in a NAICS? What IS a NAICS? You see the question on your tax returns and if you own a business, you are familiar with the codes.

The North American Industry Classification System (NAICS) is the standard used by Federal statistical agencies in classifying business establishments for the purpose of collecting, analyzing, and publishing statistical data related to the U.S. business economy.

The 2012 NAICS codes have been published on the U.S. Census Bureau's NAICS code homepage. Here is the link to the website: <http://www.census.gov/eos/www/naics/>.

The NAICS code search box itself has not been updated. When accessing the site, you will find that the 2007 NAICS code search box is still active. To find the 2012 NAICS codes, look on the right side of the screen under "Announcements." The second hyperlink down on the list says "2012 NAICS structure." When the hyper link is clicked, it will take you to an excel spreadsheet of all of the 2012

NAICS codes. The new codes are characterized by a double "\*\*\*" before the code.

Please take a moment to check the 2012 NAICS codes to make sure that your NAICS codes are the same. Please also check to see if there are new codes that fit your industry. If so, you will have to update your CCR registration and ORCA with the new codes. Be sure to wait 48 hours after making changes to CCR to up-date your ORCA, in order to allow that system to pull in any new questions based on your code changes.



## RLF LOANS FOR SMALL BUSINESSES

### HISTORY

The Fairfield County Revolving Loan Fund (RLF) was created in 1992, using grants from two separate agencies — the United States Economic Development Administration (EDA) and the Ohio Department of Development (ODOD), Office of Housing and Community Partnerships, through its Community Development Block Grant (CDBG) Program. Matching funds were contributed by the City of Lancaster and Fairfield County.

The purpose of the Revolving Loan Fund is to assist new or existing small businesses achieve their goals and create jobs in Fairfield County.

Typical loans range from \$10,000 to \$100,000 with a fixed rate that is generally 2 points below prime at the time of application. Terms vary according to collateral and may be up to 20 years.

The EDA Revolving Loan Fund may be used throughout Fairfield County, while the CDBG Revolving Loan Fund cannot be used within the City of Lancaster or City of Canal Winchester.

### ELIGIBLE PROJECTS

Loans may be made to private, for-profit businesses located in Fairfield County. Applicants may be in the manufacturing, agri-business, wholesale, service and/or retail sectors and must have fewer than 200 employees. All taxes must be current and an Equal Opportunity Employment policy must be in place and followed.

Loan applications may need to be prioritized. Criteria may include the enterprise's ownership, (women or minorities), number of jobs created, industry, and/or reinvestment in an existing facility.

Funds received from the Revolving Loan Fund may be used to purchase land or an existing building, machinery and equipment, furniture and fixtures, inventory, and possibly a limited amount of working capital. Funds cannot be used to restructure existing debt.

**An application must be processed before a project begins.**

### HOW TO APPLY

Speak with your banker first. The Revolving Loan Fund can

only lend money in conjunction with a lending institution. RLF participation is determined by the bank's willingness to lend money for a project.

The application package requires the same information as your bank, including tax returns, a business plan for start-ups, financial reports and projections for existing, expanding businesses, a personal financial statement, and a signed application detailing the project and requested use of funds.

The RLF process from application to loan approval and disbursement of funds can take from 6 weeks to 4 months, depending upon the project and fund requirements.

The application is presented to the Loan Review Committee, which meets the second Wednesday of every month. This committee discusses the application and reviews the strength of the borrower and viability of the proposed project. Plan ahead, ask your commercial lender if the RLF can be a participant in your project and call the office for a deeper understanding of the program and the process.



### LOAN FUND BALANCES

As of 2/24/2012

EDA	\$ 442,731.46
CDBG	\$ 88,198.67

### Scheduled LRC Meetings

March 14 2012

April 11, 2012

**Loan applications should be received in the Fairfield County Economic Development office at least two weeks prior to a scheduled LRC meeting.**

**(740) 652.7160**

## VALUE OF WAGE BENEFIT SURVEY ASSESSED

With the support of the Fairfield 33 Development Alliance, Fairfield County Economic Development completed the 5th annual Wage & Benefit Survey in 4Q 2011. The survey is comprehensive, detailed, and takes about 1-2 hours to complete. Although the results are worth the effort, fewer companies participate every year. [Complete results are only released to participating companies.](#)

An assessment survey of the study was recently completed. Companies shared there is still some confusion about the timing of the survey, who can take it, and some experienced trouble with doing the survey online. Other companies have downsized and the HR departments have taken on multiple tasks.

Any company who has employees can participate in the sur-

vey, regardless of chamber affiliation or no chamber affiliation. FCED uses the local chambers to promote the survey. The survey contains a phone number to call if you experience technical difficulties.

Survey is always done in the 4th quarter of the year. Questions remain basically the same for year to year comparisons. FCED can study adding

more categories. One year the survey offered the ability to add job classifications.

Would your company like to be added to a "REMINDER LIST" when the survey comes out for participation in 2012? Would you like to see a complete copy of 2007 Survey Results to help identify the value of the survey to your company. [Email a request.](#)

**Fairfield County  
Economic Development**

Primary Business Address  
210 East Main Street  
Suite 407  
Lancaster, Ohio 43130

Phone: 740.652.7160  
Fax: 740.681.4780  
E-mail:  
sfarnsworth@co.fairfield.oh.us

**We're on the web**  
[www.businesscounty.com](http://www.businesscounty.com)

*Make Fairfield County your  
Advantage!*



**Chamber Contacts**

**Baltimore**

Kasey Farmer  
740.438.0837

**Bremen**

Natalie Nutter  
740.569.9150

**Canal Winchester**

614.837.1556

**Lancaster-Fairfield**

Travis Markwood  
740.653.8251

**Pickerington**

Helen Mayle  
614.837.1958

# CHAMBER & BUSINESS EVENTS

**Feb 28:** Bremen Monthly Luncheon~Historical Society~Noon~740.569.9150

**Feb 29:** *State of the City*~Olivedale Senior Center~7:30am~RSVP 740.653.8251

**March 2:** Women of Winchester Breakfast~8:30am~8233 Howe Industrial Pkwy

**March 7:** Lancaster Chamber Café~11:30am~230 N Columbus~740.653.8251

**March 9:** Ribbon Cutting~*The Lodge in Lancaster*~11:30am~Kick off March Madness

**March 9:** *CWACC Annual Dinner*~Cheers Chalet~5:30 Tradeshow~7pm Dinner

**March 15:** [PACC](#) Networking Luncheon~11:30am~150 Hereford Dr~RSVP

**March 27:** *Community Meeting* about Performing Arts Hall~5:30~Lodge~[RSVP](#)

*To submit Dates for Calendar :* [email Linda Kauffman](#) or call 740.652.7161

*Conference*  
March 2 8am to 4:30pm  
OU Lancaster  
Keynote Speaker: Julia Wood  
Opening Address: Angela An

[Click Here for Details & Registration](#)

## COMMUNITY CALENDAR

**March 2-3:** Millersport Minstrel *The Big Easy*~High School!8pm~740.467.3217

**March 3:** 4-H Day~Fairgrounds in AAA Building~1-4pm~0740.653.5419

**March 3:** Lancaster Chorale *Broadway, Barbershop, Beyond*~8pm~Eagles~687.5855

**March 8-10:** OUL Theatre presents Neil Simon's *Rumors*~[Click for Times & Tix](#)

**March 9-11:** *Tri-County Home & Garden Show*~Fairgrounds~F 3-7~Sat 10-7~Sun 10-4

**March 10:** Maple Tapping Festival & Pancake Breakfast~Alley Park~8am-Noon

**March 11:** Artist Talk & Gallery Walk~2pm~[Decorative Arts Center](#)

**March 21:** General Sherman Civil War Roundtable~137 E Main St~7pm~[More](#)

**March 24:** FORKS *Radio-Control Model Show & Swap*~Fairgrounds~8:30am-1pm

**March 29:** [Fairfield DD](#) *Celebration of Possibilities*~6pm~Crossroads~740.652.7220

**March 24-31:** [Ohio Glass Museum](#) ~*A Tisket, A Tasket, Flowers, Frogs & Baskets*