

210 East Main Street, Rm 201 Lancaster, Ohio 43130-3882 FAIRFIELD COUNTY AUDITOR

Voice (740) 652-7020 Fax (740) 687- 6781

March 2, 2017

To Prospective Offerors:

Thank you for your expression of interest relative to receiving the Request for Proposal. In preparation for the Fairfield County ("County") reappraisal of all real property located within the County for tax lien date of January 1, 2019, you are invited to submit a proposal that complies with the enclosed "Request for Proposal" (RFP), the terms and conditions of which shall become an integral part of any contract awarded.

It is our expectation is that in the performance of the work identified in the attached RFP, the submitting offeror will utilize recent advances in technology to assist in ensuring that the data is accurate, that it is appropriately analyzed, that it incorporates all three approaches to value, and that the end result is a defensible true value for each parcel of real property.

The offeror will indicate in its proposal how it plans to incorporate all three approaches to value and utilize such techniques as feedback analysis, multiple regression analysis, base house valuation and similar techniques to provide a confirming value which are typically developed through a computer assisted mass appraisal system.

While conformance with the specifications of this RFP is required, we are open to considering any alternative methodologies an Offeror may wish to include within their proposal such as the benefits of acquiring geo-located street level photography. All alternate methodologies and associated cost proposals shall be included as a supplement.

I welcome and look forward to a review of your proposal.

Jon A. Slater Jr.

Fairfield County Auditor

Jon a. Slater,