

The State of the County Address

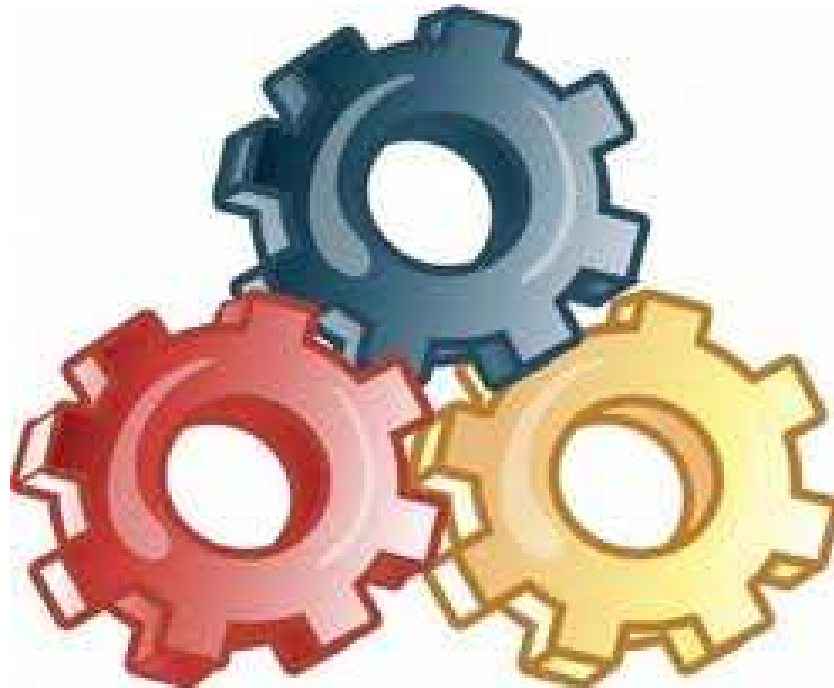
Fairfield County has an unwavering
commitment to excellence.



March 26, 2013

Leadership, Communication & Vision

Strategies to improve the quality of life
require leadership, communication,
& vision.



Community Effort

Addressing problems, such as the opiate problem, requires collaboration.

- Treatment, Prevention Works
- Faith-based groups, non-profit organizations, businesses, and governments working together
- Enforcement – The Clerk of Courts supported the Sheriff's Street Crime Apprehension Program



Leadership

- Requires an understanding of the financial picture
- There are multiple factors that influence the revenues and expenditures of the county





Factors influencing revenues

- Uncertainty with casino revenues
- Cuts with ULG funds
- Uncertainty in sales tax revenues/structure
- Stagnant property tax revenues
- Diminished interest income



Factors influencing expenditures

- Increases in prisoner housing & medical expenses
- Increases in health insurance costs, although contained as much as possible
- Increases in court appointed attorney fees
- Expenses have been controlled as much as possible

Leadership and Open Communication

Strategies to build a public safety facility
require ***leadership and open
communication***



The priority of public safety

- Average estimated cost of a new facility is \$35M
- Controlling expenditures is a must to plan for the facility
- This requires a cooperative effort
 - Debt will need to be issued



- Savings of revenue over expenditures will reduce the amount of debt required
- Options for financing need to be explored and analyzed prior to breaking ground

While we are controlling expenses, we pay attention to **ROI**

- Projects with Return on Investment are welcome for review
- The Commission is open to ideas from leaders, employees, and stakeholders
- We want to hear about investments today that can save money in the future



Open Doors!

- The Commission is communicating with all departments
- Strategic thinking and thoughtful debate are appreciated



Vision:

Every Fairfield County Citizen is Thriving!



We are charting a new course and moving ahead
with a fresh look – ***at a fast pace!***



High Level Goals

- Enhance the quality of life
- Improve business opportunities
 - Protect our citizens
 - Prepare for the future

Value of Customer Service

- Gratitude
- Timeliness
- Accuracy
- Complete Information
- Striving to say **“yes”** – facilitate common goals



Investing in Technology

- Local Government Innovation Fund Grant
- Advanced Innovative Management System – AIMS
- Document Imaging and Workflow Management
- Applying for a LGIF loan
- 7 Political Subdivisions

- Using technology to improve communications



Seeking grants in a competitive environment

- Examples of grants obtained
- Grants seminar – March 28, 10 am at the Courthouse
- Supporting departments, townships, villages, and cities



Valuing Collaboration

- Interested in sharing services
- Desire to work with all entities, all stakeholders
- Open to new ideas and new ways to solve problems





Building a new facility and addressing any problem requires:

- Clearly defined goals
- Financial analyses & preparation
- Collaboration/Consensus/Flexibility
- Willingness to challenge the process
- Stakeholder and public support
- Communication and leadership

Communications Work Group

- Low tech – and high tech
- Website upgrades
 - Budget information
 - Meeting minutes
 - Meeting calendar
 - Sunshine Review



Follow us...

- Twitter @
FairfieldCoOhio



- On YouTube
(in 2013)

April is National County Government Month

- Opportunities to be involved in your county government
- Attend a Board meeting
- Calendars available today
- Send email or call us
- Attend a public hearing
 - 3.29 10:00 a.m.
 - 4.4 6:00 p.m.





Stakeholder Theory

- Members of the public
- Private sector
- Public sector
- Partner groups
- Employees
- Valuing input and feedback to inform decisions
- Demonstrating leadership

Working Together, Serving You!

- Elected Officials
- Department Heads
- Administrative Team





2013 – *Strategic Themes*

- Dedicate to excellence in customer service
- Communicate openly to further goals
- Document priorities – create a written plan for the public safety facility
- Support economic development
- Seek out ROI
- Invest in technology
- Share services, expertise, and assets
- Create value for the public

Excitement and enthusiasm about the future!

*“If you are serious about leading, create
value for others.”*

- R. Edward Freeman



The Future

Working hard on issues that matter, such as:

- Health and human services



- Public safety



- Economic Development



Building a future worthy of our children...

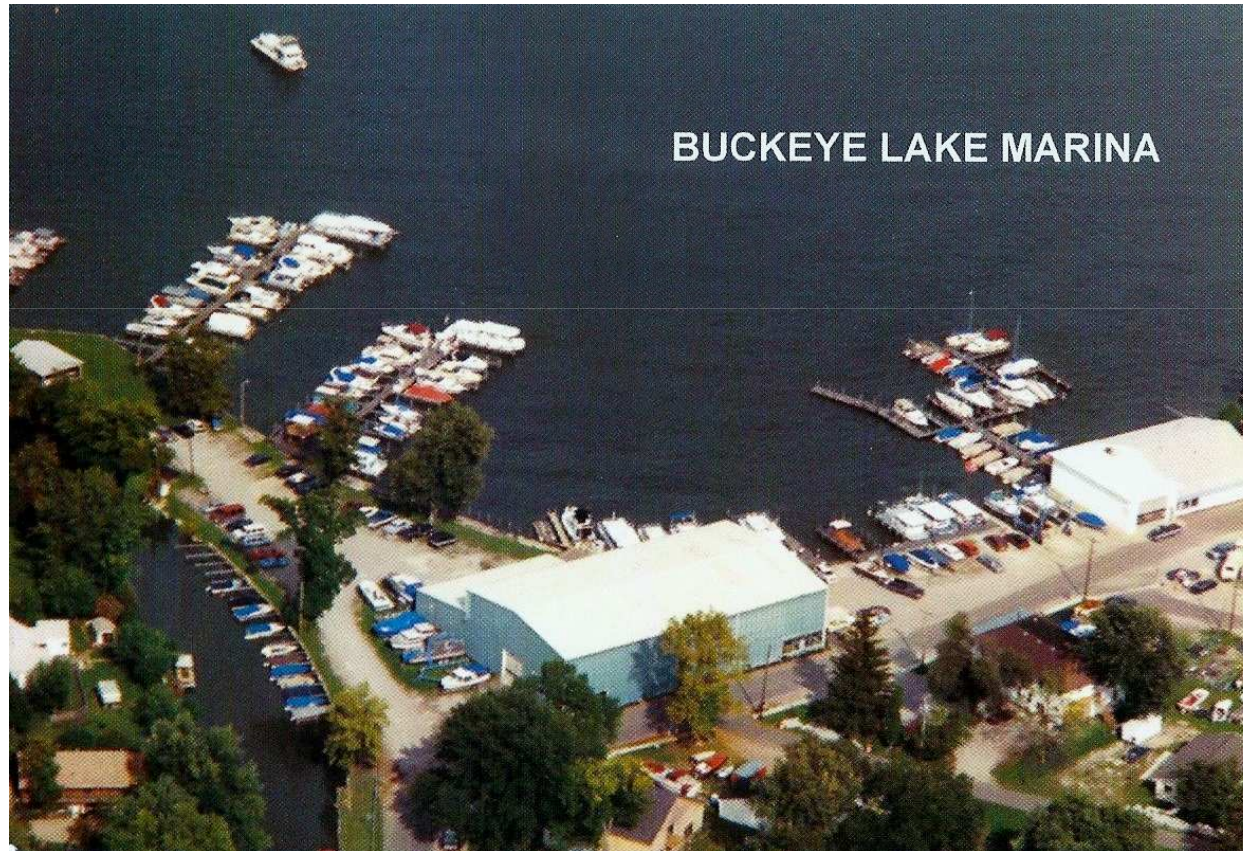
The Future

“The best thing about the future is that it comes one day at a time.”



- Abraham Lincoln

Living and working in Fairfield County





There was once a simpler time

\When people built things with their own hands and helped things grow with a lot of sweat and a **good, strong work ethic**

Today, technology has taken over...

And it seems as if we are living the Jetsons Life

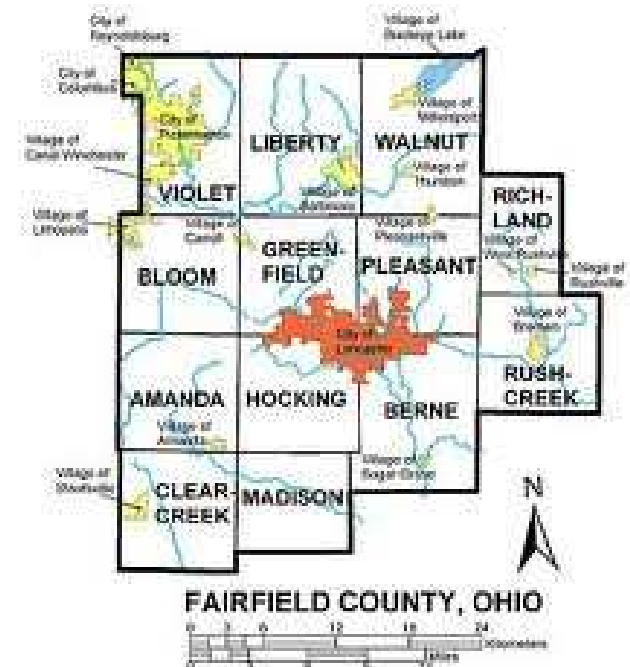


The Jetsons are now 50!



Much to celebrate in Fairfield County

- Natural resources
- Agricultural and farming community
- Proximity to the state capital
- Roads and bridges
- Most importantly, ***our people***



Balanced Approach to Development

- Thoughtful debate
- Open-mindedness
- Fairfield County is...



One new business is



WORTHINGTON
INDUSTRIES



Quality of Life

*A vibrant business community
will improve our quality of life.*

- Open to changes that allow businesses to thrive
- Cooperation
- Collaboration
- Common mission of development

**Economic development is a
top priority**

Rock Mill Industrial Park

Canal Pointe Commerce Park



Certified and ready for business

Unique position of advantage


- Fairfield 33 Development Alliance



- Columbus2020

COLUMBUS
2020

- Jobs Ohio Program



*"The time to be
happy is now.
The place to be
happy is here."
~Robert Green Ingersoll*

We are able to reach out to businesses and explore opportunities not previously available to our region.



Creating a countywide **Port Authority**

- Available to areas currently not served
- Facilitate
 - Economic activity
 - Capital investment
 - Job creation
 - Job retention

Revolving Loan Fund

- Initiated in 1992
- 80 projects
- \$3.7 Million



ODOT plans for intersection improvements

- U.S. 33 in the Village of Carroll
- Application to the Transportation Review Advisory Council in 2013
- Potentially shovel-ready in 2014
- Reduce rush hour traffic
- Build business development



Public Safety is a



- Plans must be organized in the short term
- Facilities – space utilization
- Fresh look

Technology

- Important investment
- AIMS project
- Modernization



Dedication & Leadership

Greatest asset of Fairfield County

- Not location
- Not infrastructure
- Not natural resources



The greatest asset of Fairfield County is its *people*.

The state of Fairfield County is
strong and poised for the future...

People of Fairfield County make the
future bright indeed!



Thanks to everyone for attending!

- Please answer our short survey
- Place in boxes
- Thanks to Fairfield County Recycling and Litter Prevention Program – ***beautiful centerpieces!***
- We are here for questions



Thank you for making Fairfield County a great place to live and work!